



統一企業(股)公司  
UNI-PRESIDENT ENTERPRISES CORP.

Security Code: 1216 TT  
2018 年度業績發佈

## UPCH



## UPEC



統一蛋糕屋

茶裏王  
回甘 就像現泡  
單細胞生茶萃取技術

來一客

統一麵

晨光

純喫茶



Dr. Milker



## PCSC



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# 統一企業(1216TT)合併報表損益摘要

單位：新台幣佰萬元

合併基礎	2018年			2017年		2016年		2015年	
	金額	%	YoY	金額	%	金額	%	金額	%
營業收入	431,446	100.00%	7.90%	399,861	100.00%	413,364	100.0%	416,151	100.0%
營業毛利	145,285	33.67%	9.45%	132,741	33.20%	137,650	33.3%	137,922	33.1%
營業利益	26,986	6.25%	20.71%	22,357	5.59%	21,091	5.1%	21,638	5.2%
稅前淨利	35,308	8.18%	-53.84%	76,488	19.13%	30,502	7.4%	27,249	6.5%
本期淨利	26,945	6.25%	-55.07%	59,965	15.00%	23,675	5.7%	21,593	5.2%
本期淨利-歸屬於 於母公司業主	17,442	4.04%	-56.23%	39,845	9.96%	14,527	3.5%	14,108	3.4%
基本每股盈餘 (元)	3.07			7.01		2.56		2.48	

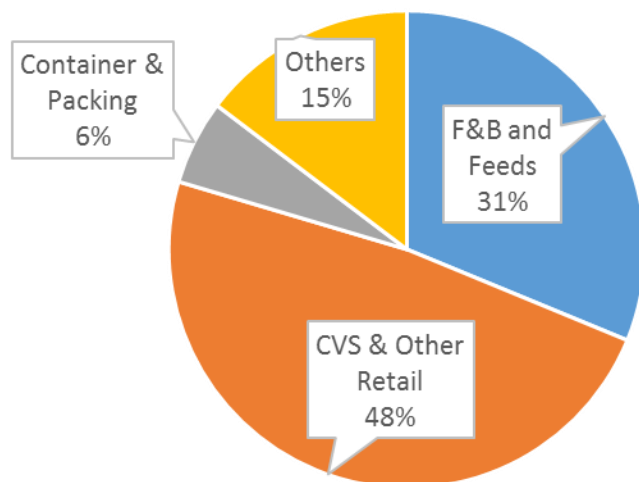
# 統一企業(1216TT)合併報表損益摘要

單位：新台幣佰萬元

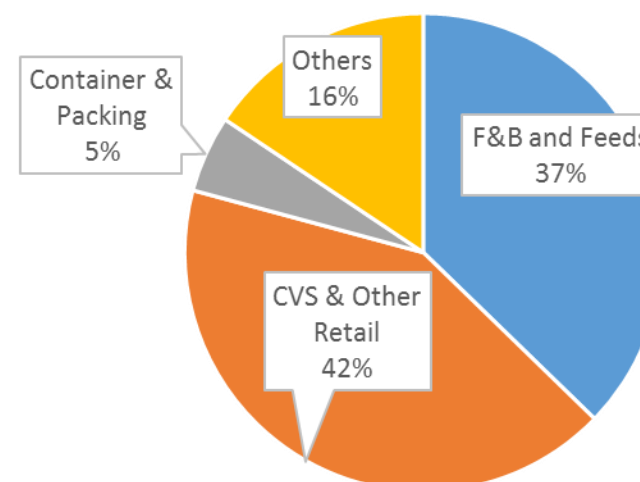
2018年 部門別	食品及食 糧	便利商店 及流通	包裝容器	其他	合計	調整及沖 銷	總計
部門收入	134,669	208,682	24,683	63,412	431,446	-	431,446
同比成長率	3.40%	6.36%	11.61%	23.61%	7.90%		7.90%
部門損益	9,543	10,743	1,333	3,998	25,617	1,369	26,986
利潤率	7.09%	5.15%	5.40%	6.30%	5.94%		6.25%
同比成長率	27.13%	18.32%	-8.35%	51.75%	23.90%		20.71%

\* 部門收入係指外部客戶收入

部門收入



部門損益



# 合併報表現金流量簡表

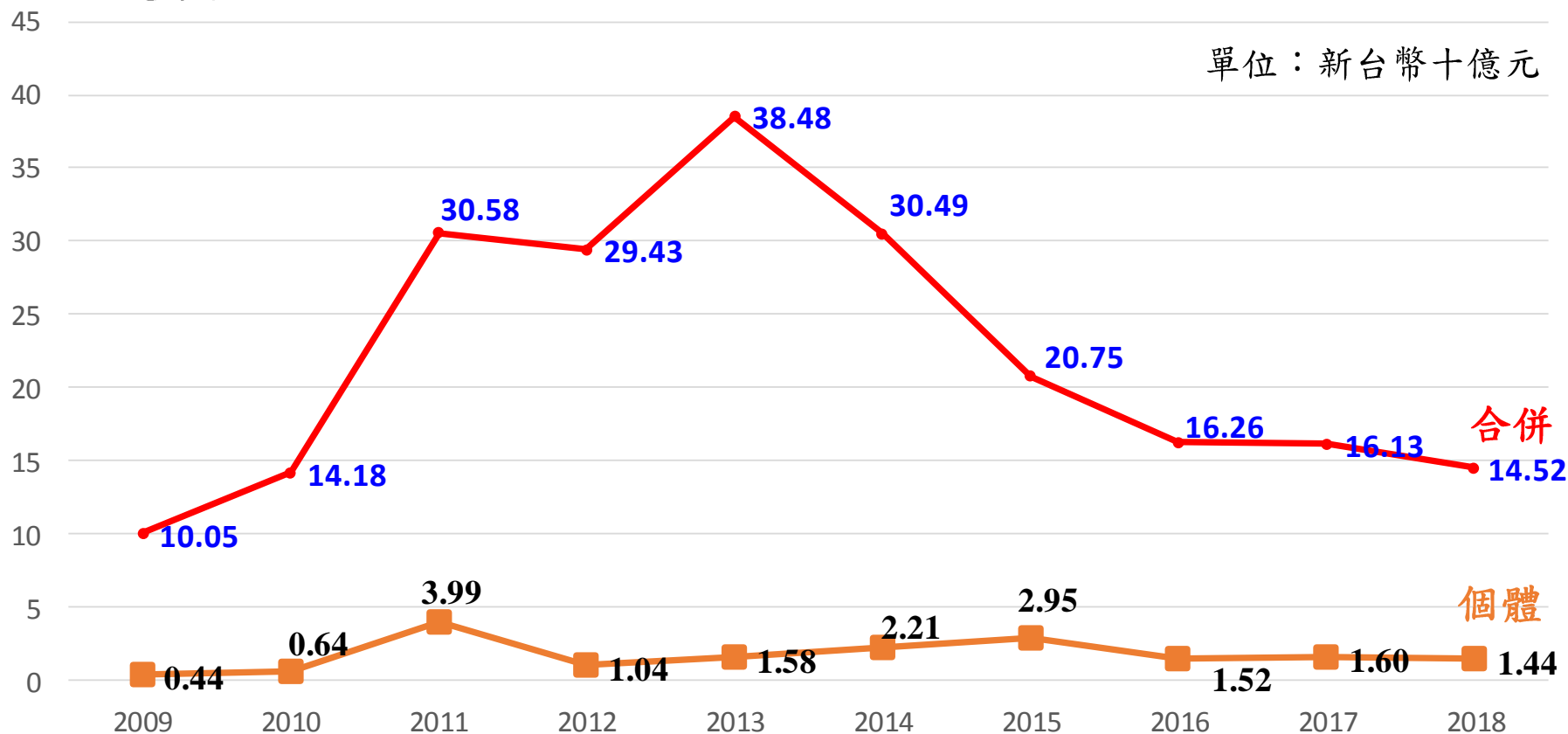
單位：新台幣十億元

項目	2018年	2017年
期初現金	<b>54.70</b>	<b>56.33</b>
營運活動之淨現金流入	43.10	46.46
投資活動之淨現金(流出)	11.28	(9.13)
*資本支出	(14.52)	(16.13)
處分資產/股權淨收入	43.35	5.78
籌資活動之淨現金(流出)	(29.37)	(40.84)
期末現金	<b>80.06</b>	<b>54.70</b>

\* 資本支出包含購置或出售不動產、廠房及設備現金及利息支付、無形資產增加、預付設備款及支付利息、長期預付租金增加

# 現金流量重要項目

## \* 歷史資本支出



\* 2014-2018年數字之準則為2013年版IFRS

# 統一企業(1216TT)個體報表損益摘要

單位：新台幣佰萬元

個體基礎	2018年			2017年		2016年		2015年	
	金額	%	YoY	金額	%	金額	%	金額	%
營業收入	38,940	100.00%	-0.87%	39,283	100.00%	38,919	100.00%	38,287	100.00%
營業毛利	11,891	30.54%	2.81%	11,566	29.44%	11,533	29.63%	11,107	29.01%
營業利益	2,290	5.88%	116.67%	1,057	2.69%	2,016	5.18%	1,750	4.57%
本期淨利	17,442	44.79%	-56.23%	39,845	101.43%	14,527	37.33%	14,108	36.85%
稅後EPS(元)	3.07			7.01		2.56		2.48	
每股現金股利	* 2.50			5.50		2.10		2.00	
每股股票股利	0.00			0.00		0.00		0.00	
現金股利佔總股利 比重	100%			100%		100%		100%	
現金股利發放率	81%			78%		82%		81%	

註\*：2018年股利經2019/3/27董事會決議通過，尚待提股東常會決議



# 統一企業(1216TT)之主要獲利貢獻來源(個體基礎)

項目 (單位: 新台幣佰萬元)	2018Y		2017Y		YoY	Y2016		Y2015	
	金額	佔淨利 比	金額	佔淨利 比		金額	佔淨利 比	金額	佔淨利 比
營業利益	2,290	13%	1,057	3%	117%	2,016	14%	1,750	12%
權益法認列之投資收益	15,133	87%	37,245	93%	-59%	12,595	87%	12,391	88%
主要之投資收益貢獻來源:									
1.開曼統一 (100% 持股)	4,763	27%	4,510	11%	5.62%	3,737	26%	4,353	31%
2.統一超商 (2912TT) (45.4% 持股)	4,616	26%	14,108	35%	-67.28%	4,488	31%	3,690	26%
3.統一實業 (9907TT) (45.55% 持股)	672	4%	279	1%	140.74%	492	3%	270	2%
4.凱友投資 (100% 持股)	593	3%	13,536	34%	-95.62%	959	7%	664	5%
5.統一數網 (100% 持股)	484	3%	417	1%	16.02%	284	2%	217	2%
6.南聯國際貿易 (100% 持股)	441	3%	426	1%	3.49%	422	3%	364	3%
7.大統益 (38.50% 持股)	349	2%	313	1%	11.52%	337	2%	344	2%
8.家福 (20.5% 持股)	344	2%	356	1%	-3.32%	304	2%	246	2%
9.統一證券 (28.31% 持股)	343	2%	741	2%	-53.78%	233	2%	265	2%
10.光泉牧場 (31.25% 持股)	336	2%	316	1%	6.19%	348	2%	340	2%
稅後淨利	17,442	100%	39,845	100%	-56.23%	14,527	100%	14,108	100%



# 產品重點策略

✓ 食品安全

✓ 產品鮮度

持續加強與  
消費者互動

Ma Xiang 友情  
友話 就用手勢說!  
麥Dear \_\_\_\_\_

熟悉的麥香 最對味

12款麥香手勢包  
等你來蒐集!

掃碼看密語

統一企業(股)公司  
UNI-PRESIDENT ENTERPRISES CORP.

開創健康快樂的明天

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