



TWSE stock code:1216

2022 Q3 Results



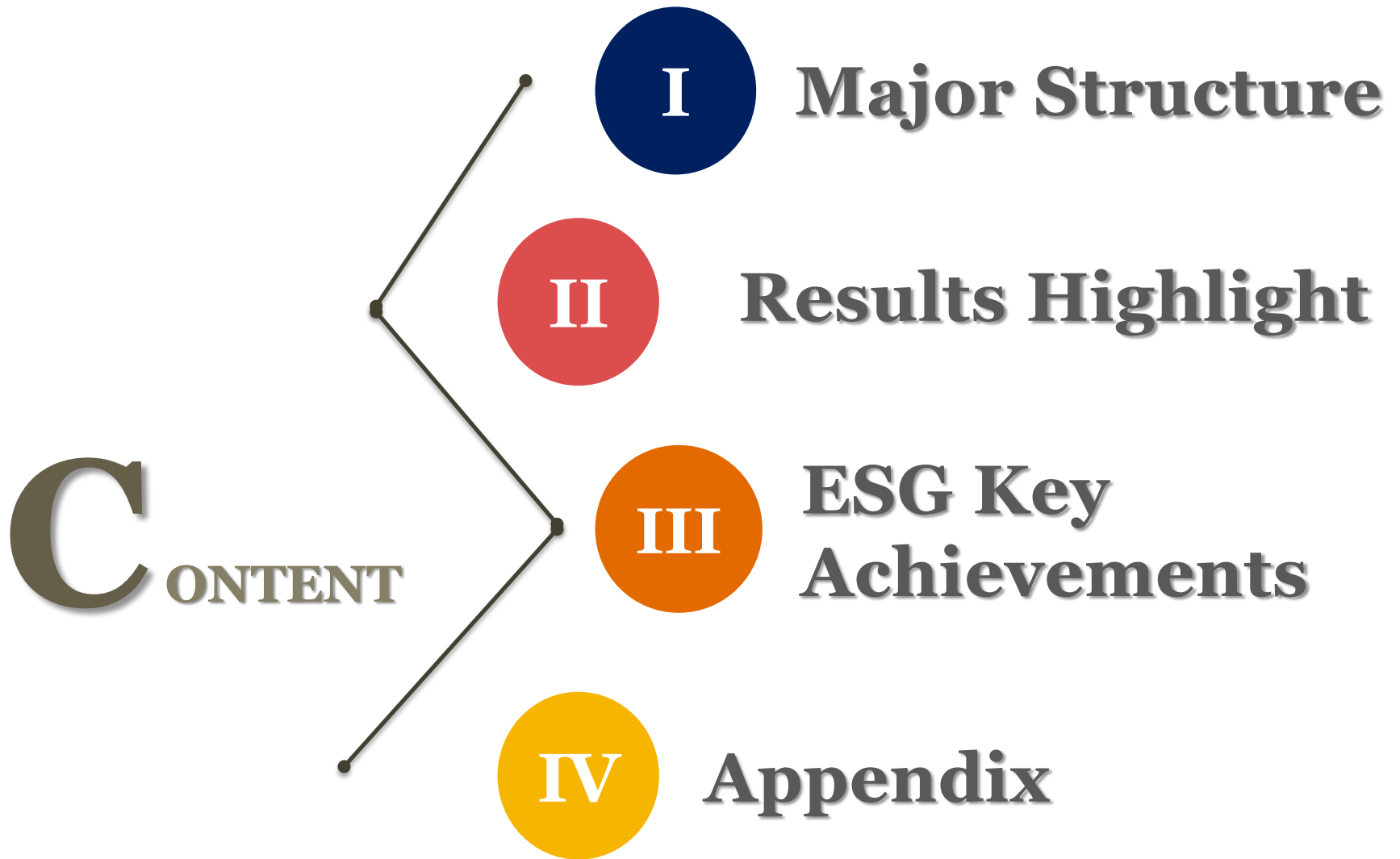
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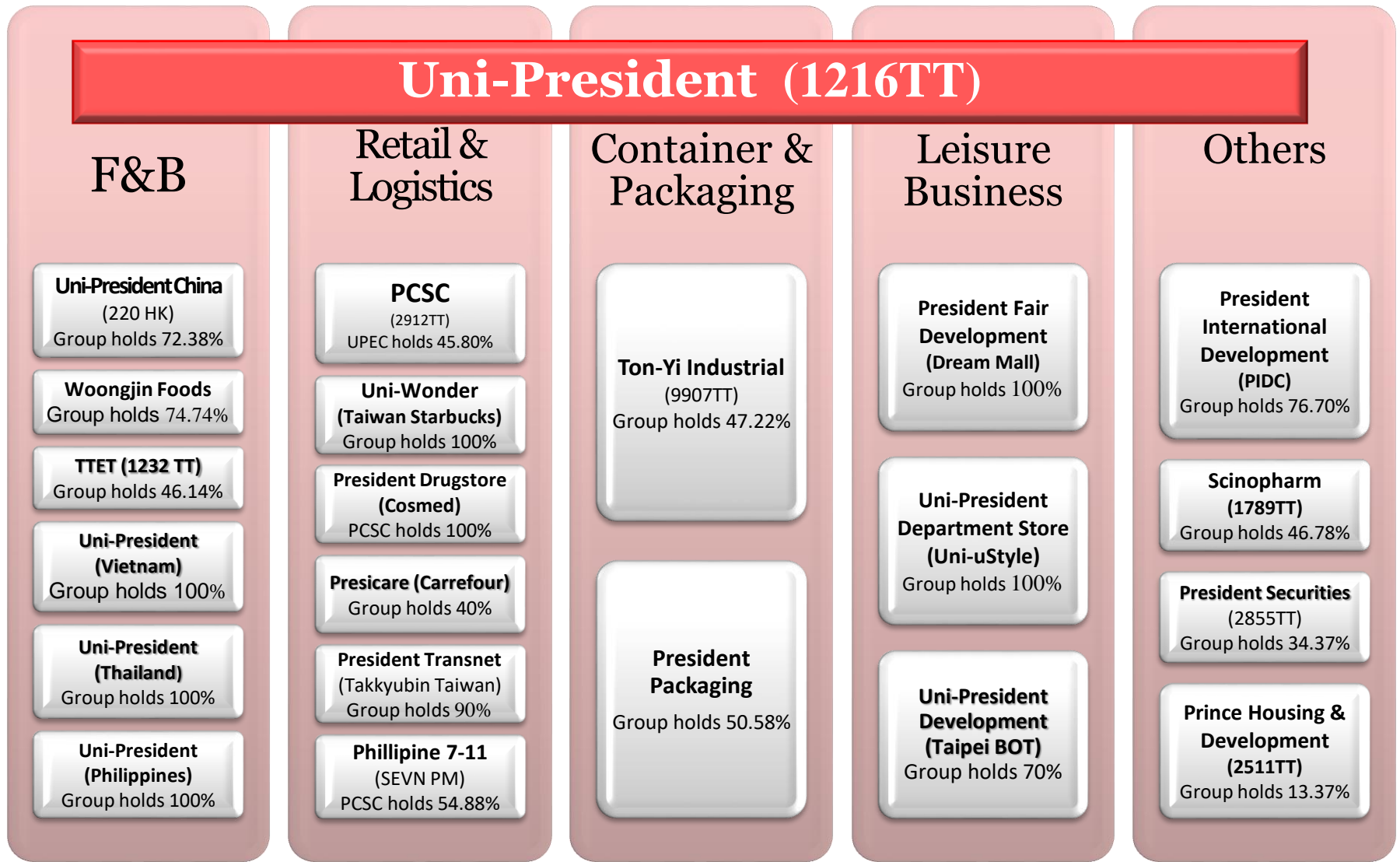






Major Structure

The Major Structure of Uni-President Group



* The above structure only includes Uni-President's major subsidiaries & holding% is as of 2022/9/30

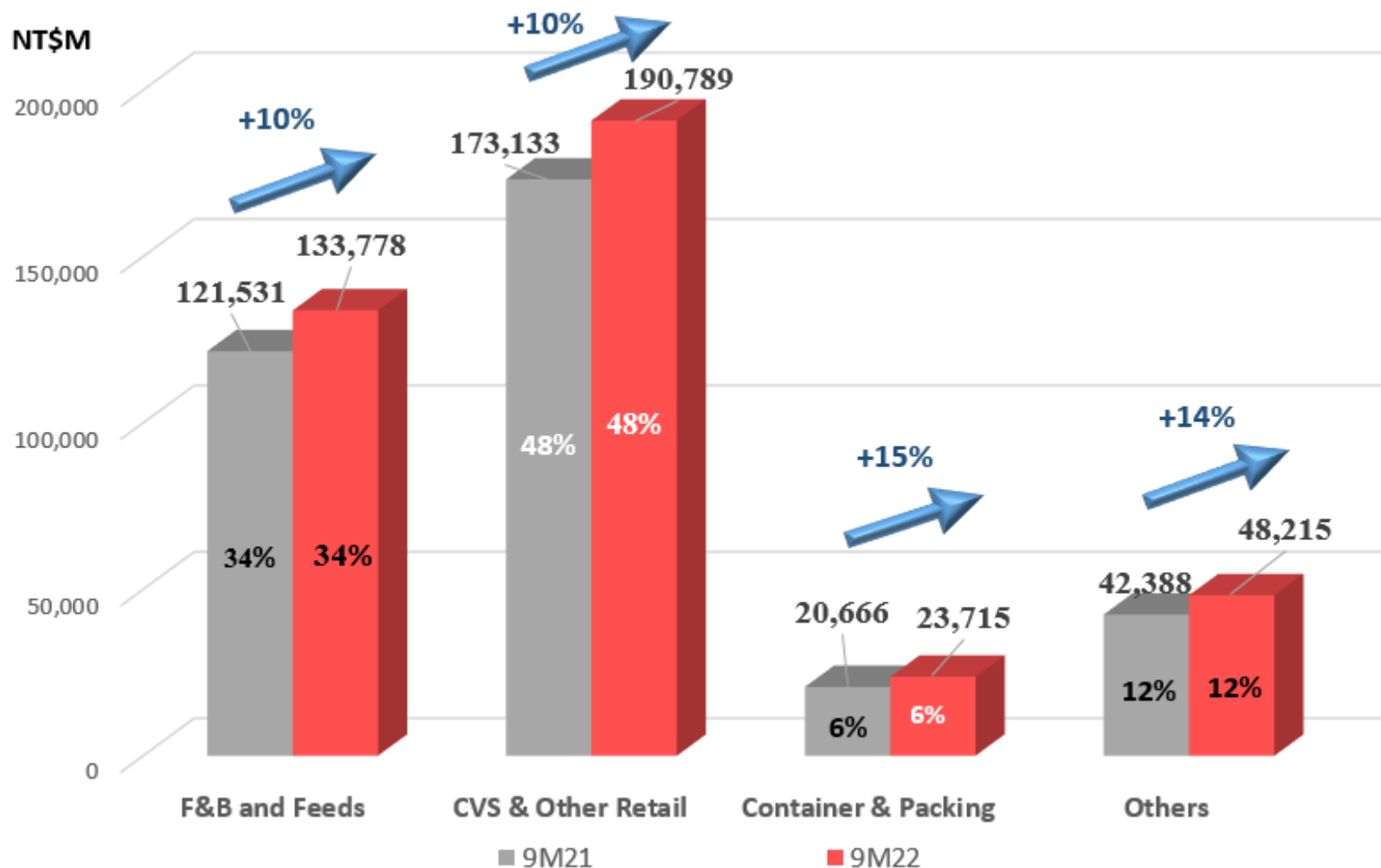


Results Highlight

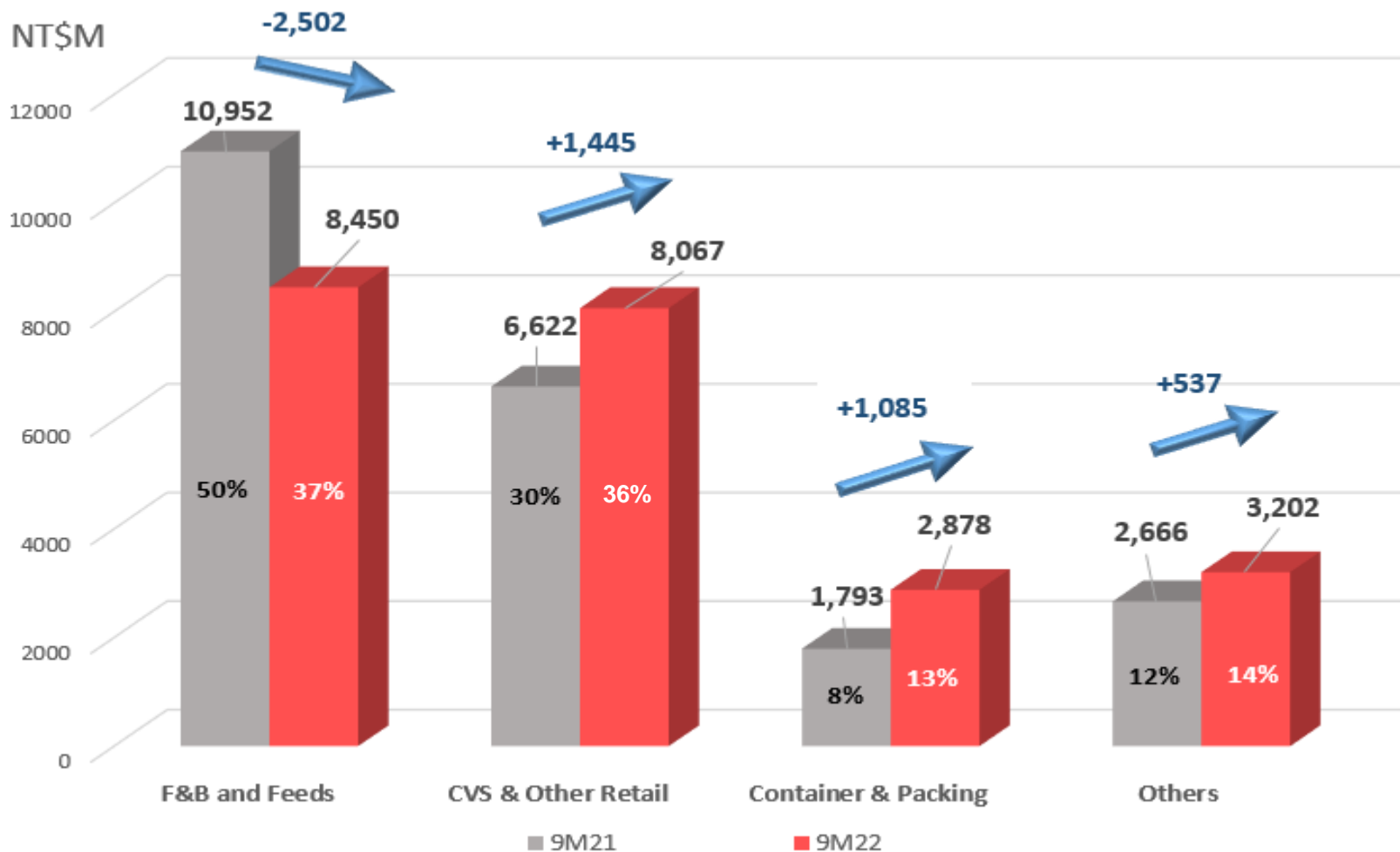
Results Highlight (Consolidated)

<i>In NTD Millions unless otherwise noted</i>	2022 9M	2021 9M	YoY
Revenue	396,497	357,718	10.84%
Gross Profit	127,678	119,762	6.61%
Operating Profit	24,074	23,151	3.99%
Share of profit under equity method	2,163	3,178	-31.94%
Profit Before Tax	29,532	29,303	0.78%
Profit After Tax (attribute to owners of the parent)	14,613	16,501	-11.44%
EPS (in NTD)	2.57	2.90	-0.33
Gross Margin	32.20%	33.48%	-1.28%
Operating Margin	6.07%	6.47%	-0.40%
Pretax Margin	7.45%	8.19%	-0.74%

Segment Revenues



Segment Incomes



Balance Sheets & Financial Highlights

<i>Selected Items (Consolidated) (In NTD Millions)</i>	2022/9/30		2021/9/30	
	Amount	%	Amount	%
Cash and cash equivalents	94,299	17%	81,072	16%
Total Asset	544,184	100%	504,771	100%
Borrowings*	121,835	22%	92,781	18%
Total Equity	187,239	34%	175,330	35%
<i>Current Ratio</i>	107.16%		102.86%	
<i>Interesting-Bearing Liabilities to Equity Ratio</i>	65.07%		52.92%	
<i>Net Interesting-Bearing Liabilities to Equity Ratio</i>	14.71%		6.68%	

*Excluding lease liabilities

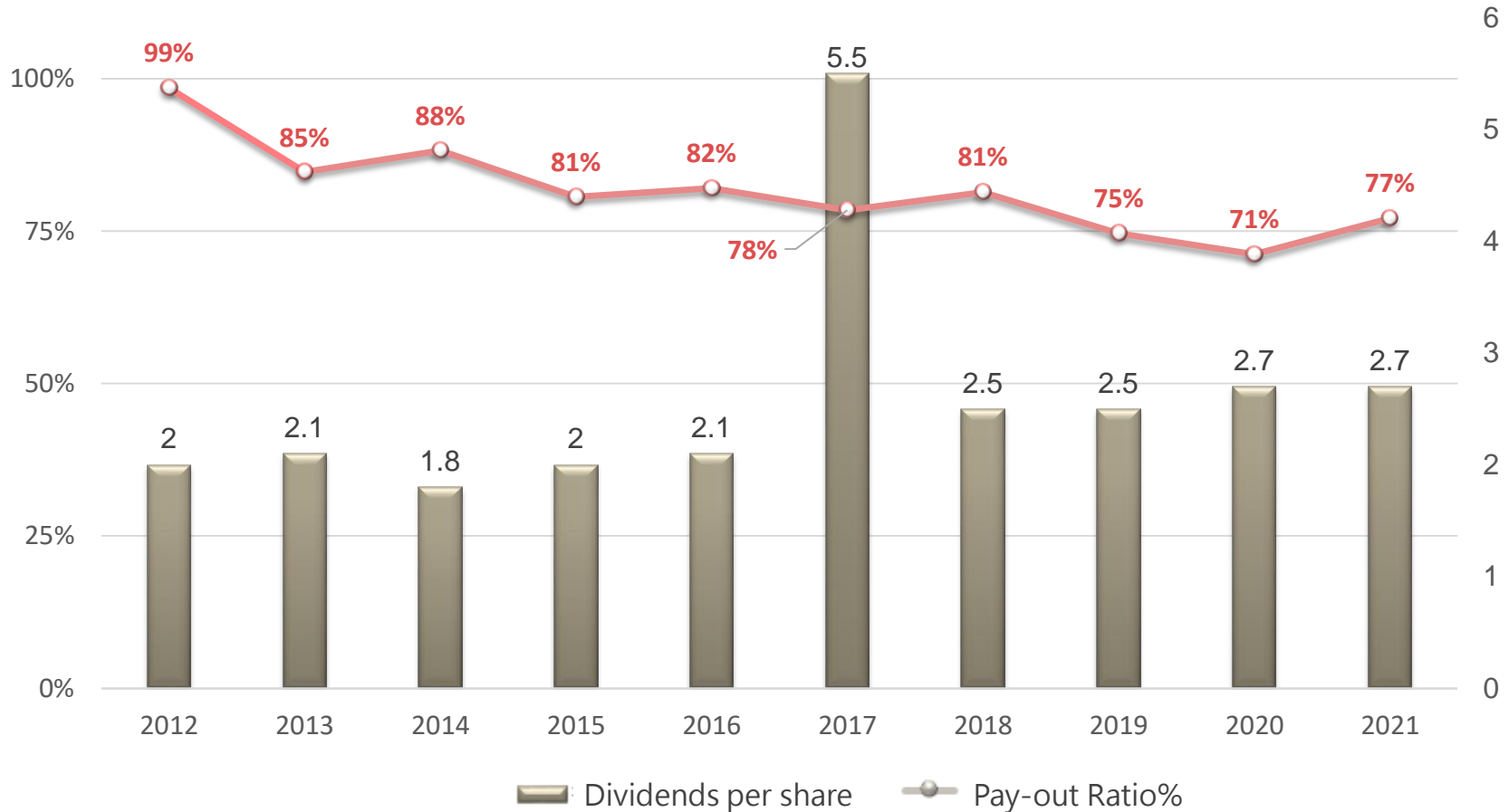
Cash Flows (Consolidated)

<i>(In NTD Millions)</i>	2022 9M	2021 9M
Beginning balance	80,838	81,979
Net Cash flows from (used in) Operating activities	44,183	34,259
Net Cash flows from (used in) Investing activities	(21,193)	(16,642)
Capital Expenditure*	(18,047)	(12,218)
Net Cash flows used in Financing activities	(12,751)	(17,352)
Ending balance	94,299	81,072

**Capital expenditures includes the acquisition and disposal of PP&E (including interests payment), the increase and disposal of intangible assets, and the prepayment of equipment (including interests payments)*

Stable Cash Dividends

Historical Dividends and Pay-out Ratio



*Dividends are paid out in cash since financial year 2015.



ESG Key Achievements

2021 Key Achievements

Safe and Healthy Food and Drink Culture

- 23**
The Health Food Certification Label
- No anomalies**
Food Safety Point I
- 56 Patents**
obtained in 2021

Environmental Sustainability

- 5,269 metric tons of CO₂e**
reduced
- Estimated **56.8 tons of plastic materials**
reduced
- ISO 14064-1:2018**
Passed the verification

Healthy and Happy Workplace

- TOP 1**
Most Desired Company in Life Manufacturing Industry by Cheers
- Special Award**
Safety and Health family in 2021

Healthy and Happy Tomorrow

- \$33M** for social welfare
- 9,530 students**
21,360 families
1,100 seniors donated
- 35 millions followers**
80-90 cm Waistline Measurement Day



TCSA
“Corporate Sustainability Report Award”
Bronze

TCSA
“Taiwan Corporate Sustainability Award”

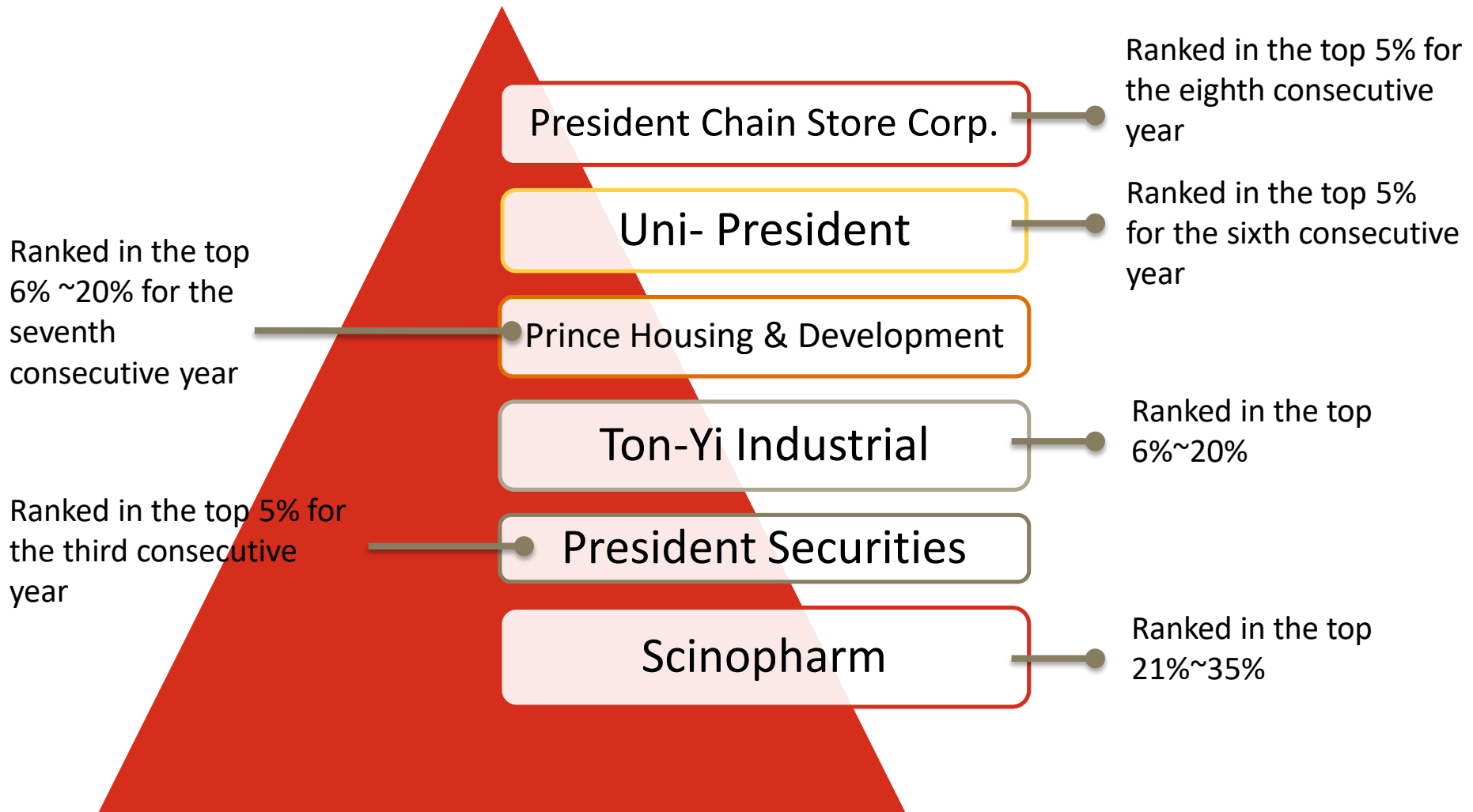


Note: Please refer to “2021 ESG Report”



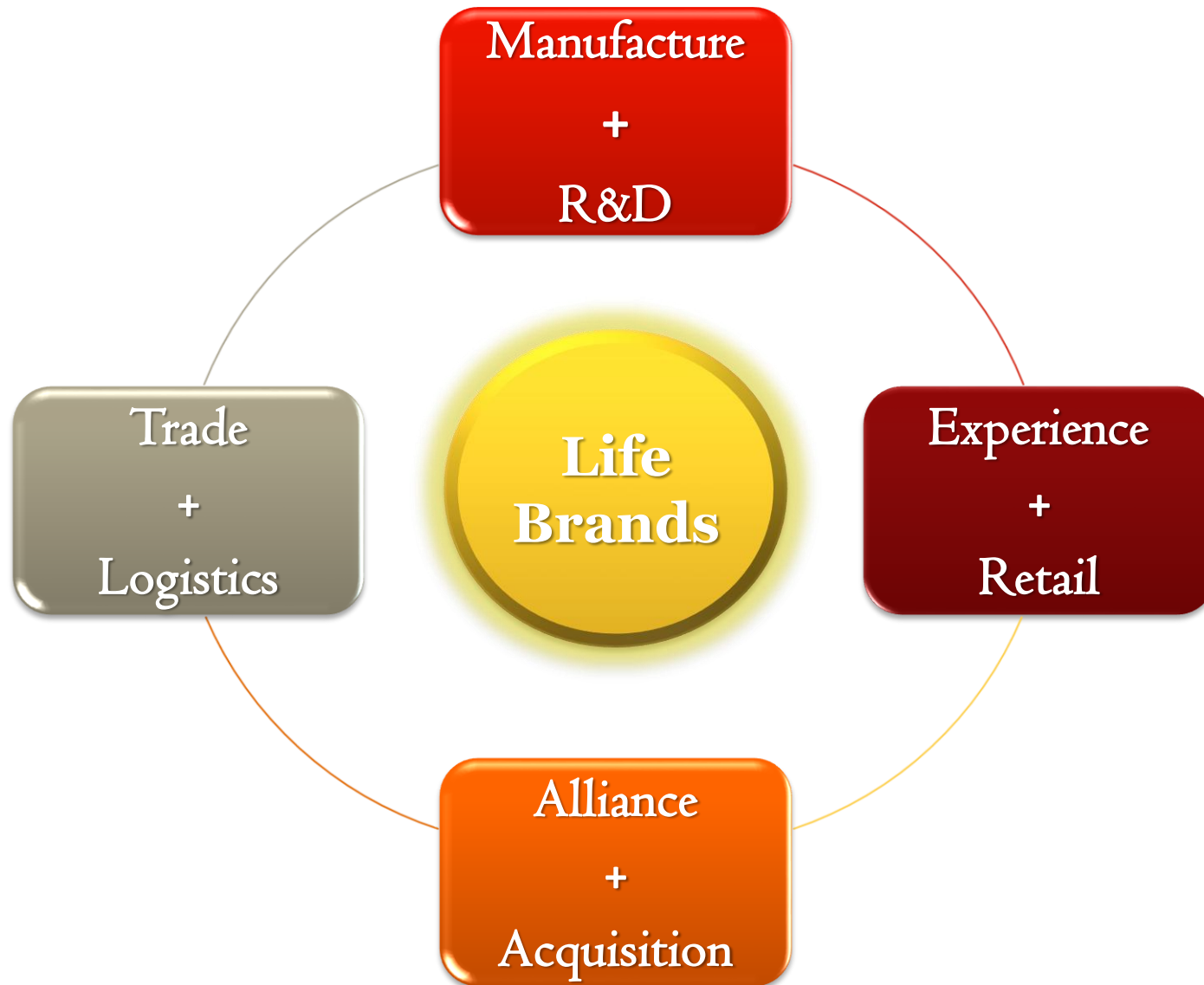
Appendix

Corporate Governance



Ranked in the top 35% for the eighth year.

Core Strategy



Thank You

