

TWSE stock code:1216

2022 Q1 Results

Disclaimer

The information contained in this presentation is intended solely for your personal reference. Such information is subject to change without notice and no representation or warranty express or implied is made as to, and no reliance, should be placed on, the fairness, accuracy, completeness or correctness of the information contained in this presentation. This presentation does not intend to provide, and you may not rely on this presentation as providing, a complete or comprehensive analysis of the Company's financial or trading position or prospects. None of the Company nor any of its respective affiliates, advisors or representatives shall have any liability (in negligence or otherwise) whatsoever for any loss or damage howsoever arising from any use of this presentation or its contents or otherwise arising in connection with this presentation.

This presentation contains projections and forward-looking statements that may reflect the Company's current views with respect to future events and financial performance. Readers are cautioned not to place undue reliance on these forward-looking statements which are subject to various risks and uncertainties and no assurance can be given that actual results will be consistent with these forward-looking statements. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

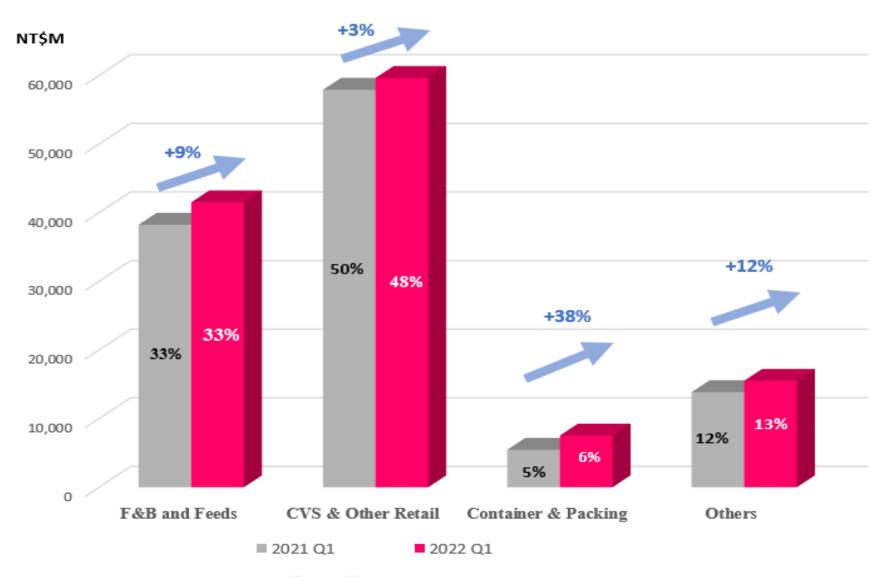
This presentation does not constitute an offer or invitation to purchase or subscribe for any securities or financial instruments or the provision of any investment advice, and no part of it shall form the basis of or be relied upon in connection with any contract, commitment or investment decision in relation thereto, nor does this presentation constitute a recommendation regarding the securities or financial instruments of the Company.

Results Highlight (Consolidated)

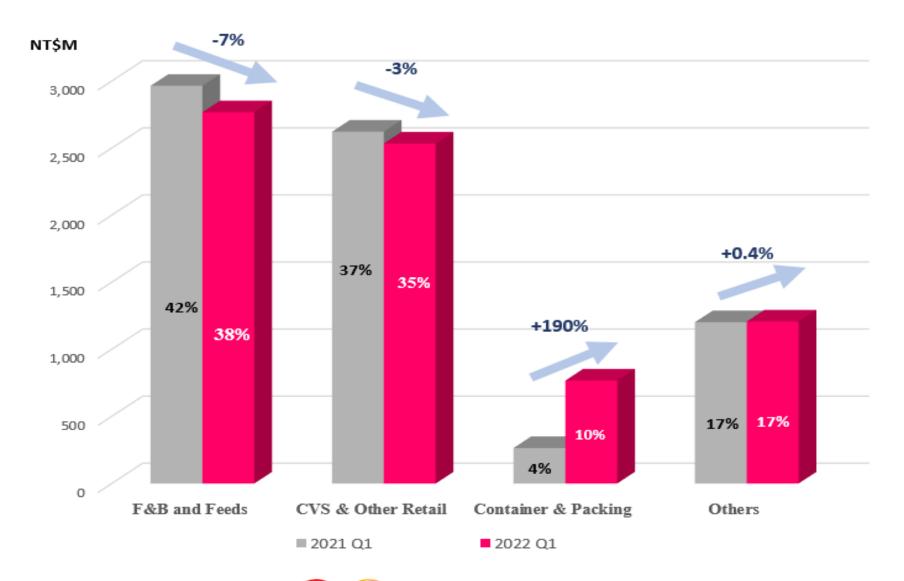
In NTD Millions unless otherwise noted	2022 Q1	2021 Q1	YoY
Revenue	124,204	115,462	7.57%
Gross Profit	40,532	39,140	3.56%
Operating Profit	7,956	7,426	7.14%
Profit Before Tax	8,538	9,506	-10.18%
Profit After Tax (attribute to owners of the parent)	4,234	5,405	-21.67%
EPS (in NTD)	0.75	0.95	-0.20
Gross Margin	32.63%	33.90%	-1.27 ppts
Operating Margin	6.41%	6.43%	-0.02 ppts
Pretax Margin	6.87%	8.23%	-1.36 ppts



Segment Revenues



Segment Incomes



Balance Sheets & Financial Highlights

Selected Items (Consolidated) (In NTD Millions)	2022/3/31		2021/3/31	
	Amount	%	Amount	%
Cash and cash equivalents	82,116	15.77%	78,944	15.82%
Total Asset	520,703	100%	499,079	100%
Borrowings*	109,645	21.06%	103,253	20.69%
Total Equity	192,461	36.96%	187,529	37.58%
Current Ratio	111.71%		103.17%	
Interesting-Bearing Liabilities to Equity Ratio	56.97%		55.06%	
Net Interesting-Bearing Liabilities to Equity Ratio	14.30%		12.96%	

^{*}Excluding lease liabilities



Cash Flows (Consolidated)

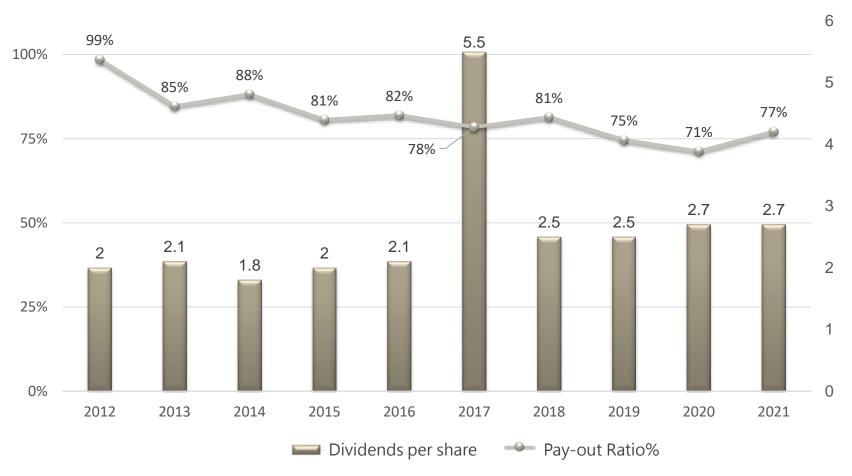
(In NTD Millions)	2022 Q1	2021 Q1
Beginning balance	80,838	81,979
Net Cash flows from (used in) Operating activities	2,079	1,291
Net Cash flows from (used in) Investing activities	(6,839)	(8,126)
Capital Expenditure*	(5,445)	(4,007)
Net Cash flows from (used in) Financing activities	5,522	3,737
Ending balance	82,116	78,944

^{*}Capital expenditures includes the acquisition and disposal of PP&E (including interests payment), the increase and disposal of intangible assets, and the prepayment of equipment (including interests payments)



Stable Cash Dividends

Historical Dividends and Pay-out Ratio



^{*}Dividends are paid out in cash since financial year 2015.



Appendix

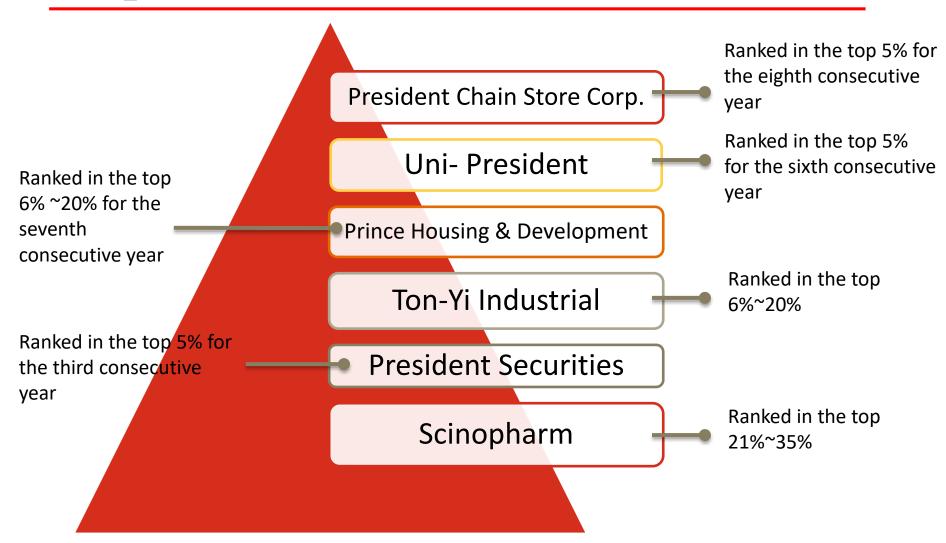
The Major Structure of Uni-President Group

Uni-President (1216TT) Retail & Container & Leisure Others F&B Logistics **Packaging Business Uni-President China PCSC President** President Fair (220 HK) International **Development** UPEC holds 45.80% Group holds 72.14% **Development** (Dream Mall) Ton-Yi Industrial (PIDC) Group holds 100% **Uni-Wonder** (9907TT) **Southeast Asia UPEC holds 69.37%** (Taiwan Starbucks) Group holds 47.22% **Holdings** Group holds 100% Group holds 100% **President Drugstore** Scinopharm **Woongjin Foods Uni-President** (Cosmed) (1789TT) Group holds 74.74% **Department Store** PCSC holds 100% Group holds 47.01% (Uni-uStyle) **TTET (1232TT)** Presicare (Carrefour) Group holds 100% Group holds 46.14% **President Securities** Group holds 40% (2855TT) Wei Lih Food **UPEC holds 28.68%** UPEC holds 33.30% **President** President Transnet Taiwan NO.2 Noodle (Takkyubin Taiwan) **Packaging** Uni-President Group holds 90% Prince Housing & Development Group holds 50.59% **Development Kuang Chuan Dairy** (Taipei BOT) Phillipine 7-11 **UPEC holds 31.25%** (2511TT) **Group holds 70%** (SEVN PM) Taiwan No.3 Dairy Group holds 13.1% PCSC holds 54.88%

^{*} The above structure only includes Uni-President's major subsidiaries & holding% is as of 2022/3/31)



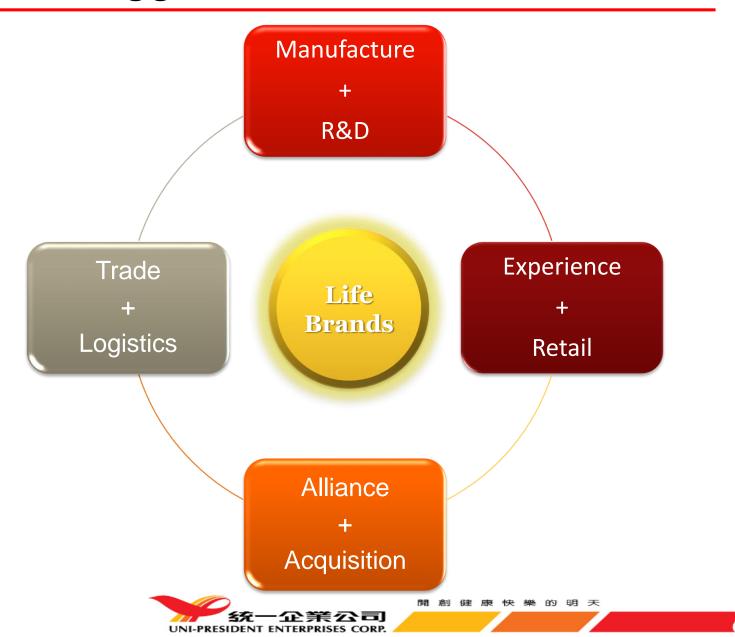
Corporate Governance



Ranked in the top 35% for the eighth year.



Core Strategy



Thank You

13