

TWSE stock code:1216

2021Y Annual Results

11 March, 2022



Disclaimer

The information contained in this presentation is intended solely for your personal reference. Such information is subject to change without notice and no representation or warranty express or implied is made as to, and no reliance, should be placed on, the fairness, accuracy, completeness or correctness of the information contained in this presentation. This presentation does not intend to provide, and you may not rely on this presentation as providing, a complete or comprehensive analysis of the Company's financial or trading position or prospects. None of the Company nor any of its respective affiliates, advisors or representatives shall have any liability (in negligence or otherwise) whatsoever for any loss or damage howsoever arising from any use of this presentation or its contents or otherwise arising in connection with this presentation.

This presentation contains projections and forward-looking statements that may reflect the Company's current views with respect to future events and financial performance. Readers are cautioned not to place undue reliance on these forward-looking statements which are subject to various risks and uncertainties and no assurance can be given that actual results will be consistent with these forward-looking statements. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

This presentation does not constitute an offer or invitation to purchase or subscribe for any securities or financial instruments or the provision of any investment advice, and no part of it shall form the basis of or be relied upon in connection with any contract, commitment or investment decision in relation thereto, nor does this presentation constitute a recommendation regarding the securities or financial instruments of the Company.



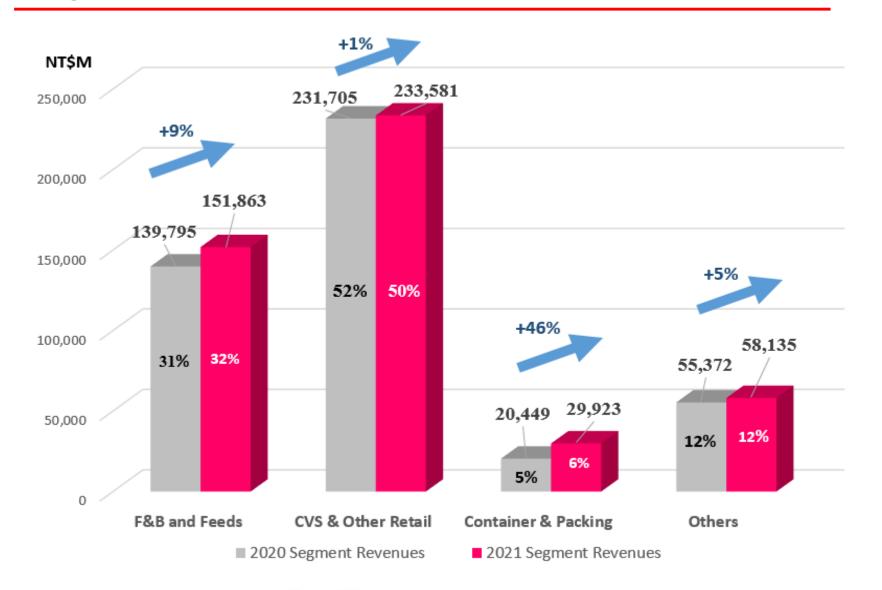
Results Highlight (Consolidated)

In NTD Millions unless otherwise noted	2021	2020	YoY
Revenue	473,502	447,320	5.85%
Gross Profit	156,106	154,030	1.35%
Operating Profit	28,392	29,784	-4.67%
Profit Before Tax	36,268	38,438	-5.65%
Profit After Tax (attribute to owners of the parent)	19,879	21,542	-7.72%
EPS (in NTD)	3.50	3.79	-0.29
Cash Dividend/per share*	2.70	2.70	
Gross Margin	32.97%	34.43%	-1.46 ppts
Operating Margin	6.00%	6.66%	-0.66 ppts
Pretax Margin	7.66%	8.59%	-0.93 ppts

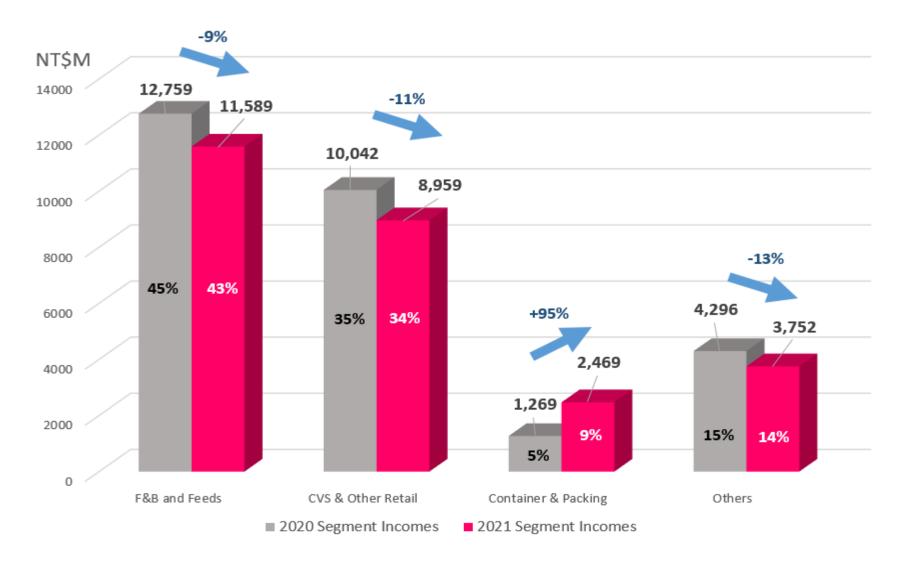
^{*} Dividend policy was proposed at 2022/3/9 board meeting (pending shareholders' meeting resolution).



Segment Revenues



Segment Incomes





健康快樂的明天

Balance Sheets & Financial Highlights

Selected Items (Consolidated) (In NTD Millions)	2021		2020		
	Amount	%	Amount	%	
Cash and cash equivalents	80,838	15.73%	81,979	16.55%	
Total Asset	514,040	100%	495,338	100%	
Borrowings*	101,842	19.81%	96,237	19.43%	
Total Equity	180,994	35.21%	180,599	36.46%	
ROE	15.93%		17.37%		
Current Ratio	106.48%		103.52%		
Interesting-Bearing Liabilities to Equity Ratio	56.27%		53.29%		
Net Interesting-Bearing Liabilities to Equity Ratio	11.60%		7.89%		

^{*} excluding lease liabilities



Cash Flows (Consolidated)

(In NTD Millions)	2021	2020
Beginning balance	81,979	74,707
Net Cash flows from (used in) Operating activities	56,353	61,720
Net Cash flows from (used in) Investing activities	(23,103)	(15,755)
Capital Expenditure*	(16,988)	(15,820)
Net Cash flows from (used in) Financing activities	(33,042)	(38,380)
Cash Dividends	(15,341)	(14,205)
Ending balance	80,838	81,979

^{*}Capital expenditures includes the acquisition and disposal of PP&E (including interests payment), the increase and disposal of intangible assets, and the prepayment of equipment (including interests payments)



Major Profit Contributors to Uni-President (Standalone)

(In NTD Millions)	2021		2020		YOY
	Amount	% of NI	Amount	% of NI	%
Operating Income	2,962	15%	2,693	12%	9.99%
Investment Income	17,004	86%	19,113	89%	-11.03%
1. Cayman President (100%)	5,688	29%	7,746	36%	-26.67%
2. PCSC (45.40%)	4,035	20%	4,651	22%	-13.25%
3. President Securities (28.68%)	1,149	6%	989	5%	16.23%
4. Ton Yi Industrial (45.55%)	841	4%	417	2%	101.86%
5. Nan Lien (100%)	742	4%	548	3%	35.44%
6. PRESCO (100%)	598	3%	576	3%	3.79%
7. PIDC (69.37%)	577	3%	435	2%	32.53%
8. Kuang Chuan (31.25%)	506	3%	467	2%	8.37%
9. TTET Union (38.50%)	478	2%	497	2%	-3.88%
10. Carrefour (20.50%)	319	2%	398	2%	-20.03%
Net Income	19,879	100%	21,542	100%	-7.72%

Thank You