



統一企業公司  
UNI-PRESIDENT ENTERPRISES CORP.

股票代號:1216 TT

# 2016 Interim Results

2016.08.12



晨光



來一客  
滿漢大餐

統一麵



Dr. Milker

A  
B  
優酪乳

茶裏王  
回甘 就像現泡  
單細胞生茶萃取技術  
純喫茶

# Key P&L Items of Uni-President (Consolidated)

Unit : NTD in Billions

Items	16H1			15H1	
	Amount	%	YoY	Amount	%
Revenue	211.52	100.0%	0.7%	209.97	100.0%
Gross Profit	72.83	34.4%	3.4%	70.47	33.6%
Operating Profit	13.35	6.3%	6.6%	12.53	6.0%
Non-Operating Income and Expenses	3.68	1.7%	-22.0%	4.72	2.2%
Pre Tax Income	17.03	8.1%	-1.3%	17.25	8.2%
Net Income	13.58	6.4%	0.3%	13.54	6.4%
* Net Income	9.10	4.3%	4.3%	8.73	4.2%
* EPS(after tax)	1.60			1.54	

\*The figure is attributable to the equity holders of the company.

# 16H1 Segment Information of Uni-President (Consolidated)

Unit : NTD in Billions

16H1 Segment Results	F&B and Feeds	CVS & Other Retail	Container & Packing	Others	Total	Adj.	Consolidated
Segment revenue **	95.31	95.18	10.73	31.92	233.14	(21.62)	211.52
Segment revenue %	40.9%	40.8%	4.6%	13.7%	100.0%		
YoY	-2.2%	8.0%	-13.8%	-4.7%	0.7%		0.7%
Segment income	6.66	4.59	1.27	0.18	12.70	0.65	13.35
Segment income %	52.5%	36.1%	10.0%	1.4%	100.0%		
Segment margin	7.0%	4.8%	11.8%	0.6%	5.4%		6.3%
YoY	14.1%	8.5%	22.4%	-78.1%	6.4%		6.6%

**\*\* Revenue from external customers**

**Note: Major contributed Companies of each segment**

- **F&B and Feeds** : UPEC(1216TT) / UPCH(220HK) / Southeast-Asia affiliates etc.
- **CVS & Other Retail** : PCSC(2912TT)'s Taiwan 7-11/ President Drugstore (Cosmed)./ President Transnet Corp (Taiwan Takkyubin)./President Pharmaceutical/ Uni-Ustyle Taipei/ Philippine 7-11 etc.
- **Container&Packing** : Ton-Yi Industrial(9907TT) / President Packaging Corp. etc.
- **Others** : PCSC(2912TT)'s China retail & logistics business / ScinoPharm(1789TT) / PIDC/ Uni-President Development Corp. / President Fair Development (Dream Mall) etc.

# Uni-President (1216TT) Key Cash Flow Items (Consolidated)

Unit : NTD in Billions

Items	16H1	15H1
<b>Beginning Balance</b>	<b>45.03</b>	<b>43.86</b>
<b>Net Cash provided by operating activities</b>	25.41	24.07
<b>Net cash used in investing activities</b>	(8.03)	(11.64)
* Capital Expenditure	(9.25)	(10.10)
<b>Net cash (used in) provided by financing activities</b>	(10.14)	(2.33)
Net increase (decrease) in long-term & short-term borrowings and short-term notes/bills payable	4.76	4.89
Net increase (decrease) in corp. bonds payable	(8.84)	(1.53)
<b>Others (Effect of FX and others)</b>	(0.43)	(0.10)
<b>Ending Balance</b>	<b>51.84</b>	<b>53.86</b>

\* Capital expenditures includes the acquisition and disposal of PP&E (including interests payment), the increase of intangible assets, the prepayment of equipment and the long-term prepaid rent (the land-use right).

# Uni-President (1216TT) Key Balance Sheet Items & Indices (Consolidated)

Item (NTD in Billions)	2016/6/30		2015/12/31		2015/6/30	
	Amount	%	Amount	%	Amount	%
<b>Total Asset</b>	<b>395.77</b>	<b>100.0%</b>	398.95	100.0%	410.47	100.0%
Major:Cash & equivalents	<b>51.84</b>	<b>13.1%</b>	45.03	11.3%	53.86	13.1%
Account receivable, net	<b>17.05</b>	<b>4.3%</b>	16.04	4.0%	18.27	4.5%
Inventories, net	<b>29.44</b>	<b>7.4%</b>	34.34	8.6%	31.57	7.7%
Investments (equity method)	<b>32.03</b>	<b>8.1%</b>	37.08	9.3%	35.94	8.8%
Property, Plant and Equipment	<b>155.78</b>	<b>39.4%</b>	160.48	40.2%	158.47	38.6%
<b>Total Liabilities</b>	<b>247.38</b>	<b>62.5%</b>	243.26	61.0%	262.81	64.0%
Major:Short-term interest-bearing debt	<b>57.03</b>	<b>14.4%</b>	58.29	14.6%	68.57	16.7%
Long-term interest-bearing debt	<b>66.04</b>	<b>16.7%</b>	69.87	17.5%	73.52	17.9%
<b>Total Stockholders' Equity</b>	<b>148.39</b>	<b>37.5%</b>	155.69	39.0%	147.66	36.0%
<b>Key Indices:</b>						
Current Ratio	92.46%		92.06%		91.91%	
Net Total Liability to Equity Ratio	131.77%		127.32%		141.51%	
Net Interest-bearing Debt to Equity	48.00%		53.39%		59.75%	