

TWSE stock code:1216

2023Y ANNUAL RESULTS

15 March, 2024



DISCLAIMER

The information contained in this presentation is intended solely for your personal reference. Such information is subject to change without notice and no representation or warranty express or implied is made as to, and no reliance, should be placed on, the fairness, accuracy, completeness or correctness of the information contained in this presentation. This presentation does not intend to provide, and you may not rely on this presentation as providing, a complete or comprehensive analysis of the Company's financial or trading position or prospects. None of the Company nor any of its respective affiliates, advisors or representatives shall have any liability (in negligence or otherwise) whatsoever for any loss or damage howsoever arising from any use of this presentation or its contents or otherwise arising in connection with this presentation.

This presentation contains projections and forward-looking statements that may reflect the Company's current views with respect to future events and financial performance. Readers are cautioned not to place undue reliance on these forward-looking statements which are subject to various risks and uncertainties and no assurance can be given that actual results will be consistent with these forward-looking statements. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

This presentation does not constitute an offer or invitation to purchase or subscribe for any securities or financial instruments or the provision of any investment advice, and no part of it shall form the basis of or be relied upon in connection with any contract, commitment or investment decision in relation thereto, nor does this presentation constitute a recommendation regarding the securities or financial instruments of the Company.

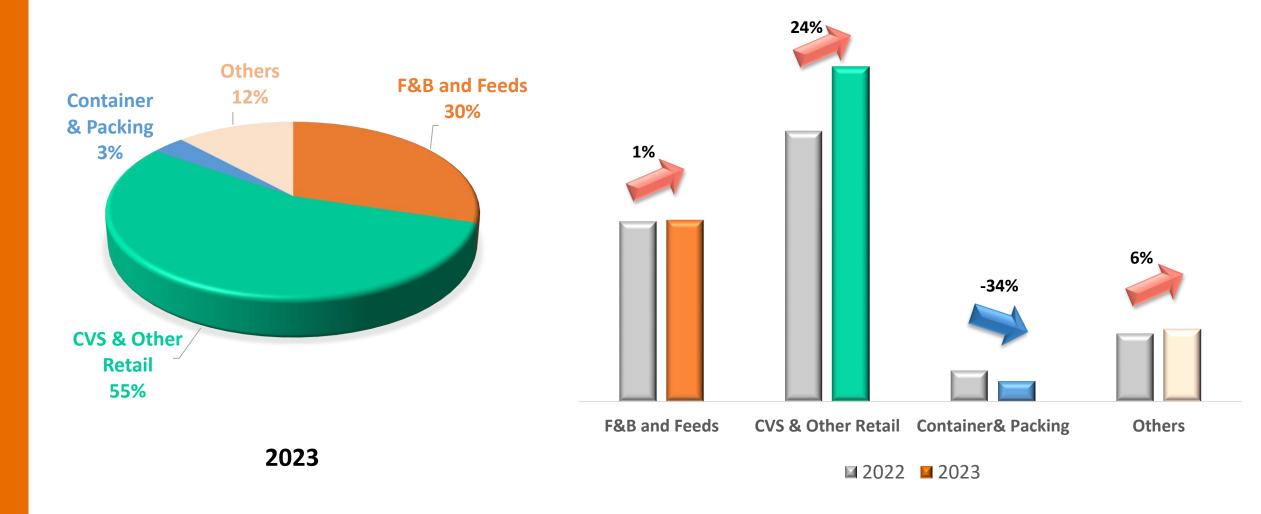
Results Highlight (Consolidated)

(In NTD Millions)	2023	2022	YoY
Revenue	581,103	524,832	10.72%
Gross Profit	187,814	167,650	12.03%
Operating Profit	28,641	29,017	-1.30%
Non-Operating Income	20,050	6,325	216.99%
Profit Before Tax	48,691	35,342	37.77%
Profit After Tax (attribute to owners of the parent)	18,336	17,168	6.80%
EPS (in NTD)	3.23	3.02	0.21
Cash Dividend/per share*	3.00	3.15	-0.15
Gross Margin	32.32%	31.94%	+0.38 ppts
Pretax Margin	8.38%	6.73%	+1.65 ppts

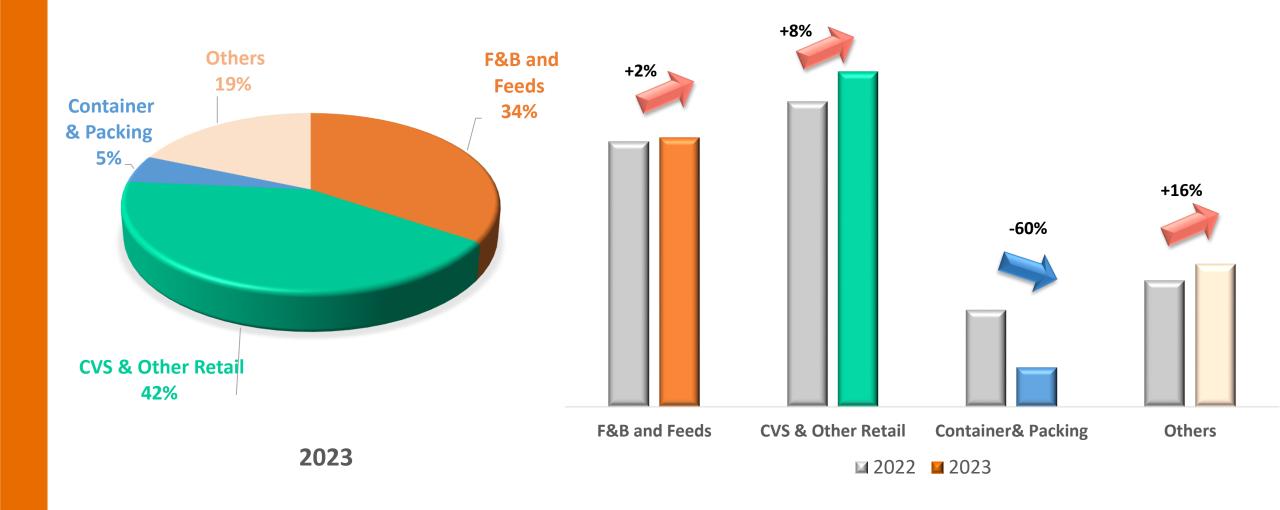
^{*} Dividend policy was proposed at 2024/3/7 board meeting (pending shareholders' meeting resolution).



Segment Revenue (Consolidated)



Segment Income (Consolidated)



Balance Sheets & Financial Highlights

Selected Items	2023		2022	
(Consolidated) (In NTD Millions)	Amount	%	Amount	%
Cash and cash equivalents	100,856	15.15%	96,986	17.59%
Financial assets – current*	27,249	4.09%	23,964	4.35%
Total Asset	665,879	100%	551,400	100%
Borrowings**	152,323	22.88%	115,821	21.00%
Total Equity	195,214	29.32%	192,195	34.86%
ROE	15.64%		14.22%	
Current Ratio	97.09%		111.67%	
Interesting-Bearing Liabilities to Equity Ratio	78.03%		60.26%	
Net Interesting-Bearing Liabilities to Equity Ratio	26.36%		9.80%	

^{*} Including Financial assets at fair value through profit or loss & Financial assets at amortized cost



^{**}Excluding lease liabilities

Cash Flows (Consolidated)

(In NTD Millions)	2023	2022
Beginning Balance	96,986	80,838
Net Cash Flows from Operating Activities	73,132	62,772
Net Cash Flows Used in Investing Activities	(61,618)	(25,162)
Cash paid for Business Combinations	(23,696)	-
Capital Expenditure*	(29,525)	(24,606)
Net Cash Flows Used in Financing Activities	(7,467)	(23,850)
Cash Dividends	(17,898)	(15,341)
Ending Balance	100,856	96,986

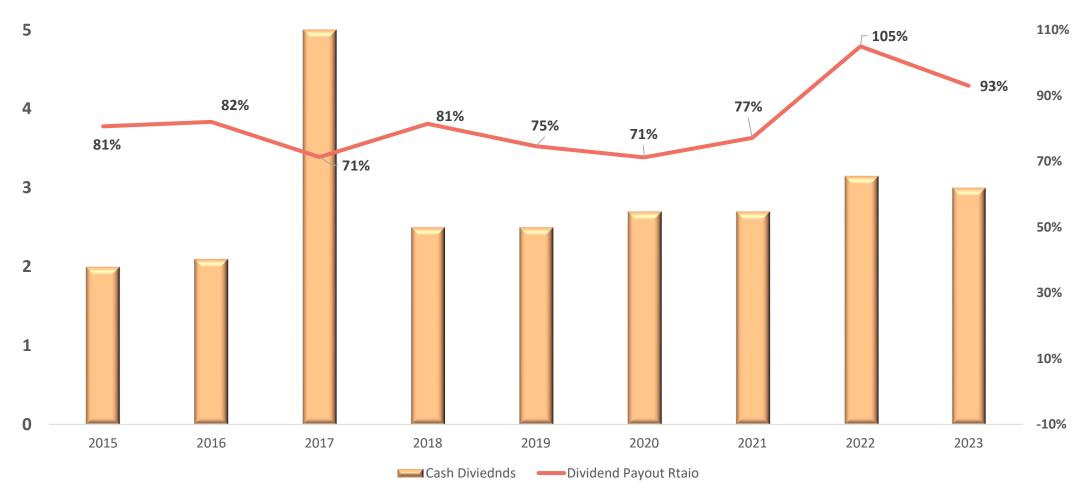
^{*}Capital expenditures includes the acquisition and disposal of PP&E (including interests payment), the increase and disposal of intangible assets, and the prepayment of equipment (including interests payments)



Major Profit Contributors To Uni-President (Standalone)

(In NTD Millions)	2023		2022		YoY
(In NTD Millions)	Amount	% of Pretax	Amount	% of Pretax	%
Operating Income	1,694	6%	2,000	11%	-15.30%
Investment Income	20,686	70%	15,649	84%	32.19%
1. PCSC (45.4%)	7,394	25%	4,189	22%	76.53%
2. Cayman President (100%)	6,996	24%	5,415	29%	29.20%
3. Nan Lien (100%)	1,027	3%	892	5%	15.18%
4. President Securities (28.68%)	826	3%	209	1%	294.72%
5. Kai Yu (100%)	603	2%	419	2%	43.93%
6. PRESCO (100%)	480	2%	496	3%	-3.15%
7. TTET Union (38.50%)	464	2%	472	3%	-1.74%
8. Kuang Chuan (31.25%)	381	1%	437	2%	-12.84%
9. Ton Yi Industrial (45.55%)	311	1%	1,033	6%	-69.90%
10. PIDC (69.37%)	309	1%	111	1%	178.35%
Profit Before Tax	29,395	100%	18,699	100%	57.20%

Stable Dividends



Distributed dividends for 41 consecutive years with a total cumulative payout of NT\$82.3 in stock & cash dividends.



^{*}The proposed final dividend for FY2023 is subject to the approval of shareholders meeting.