



TWSE stock code:1216

# 2025 Q1 RESULTS

6 June, 2025

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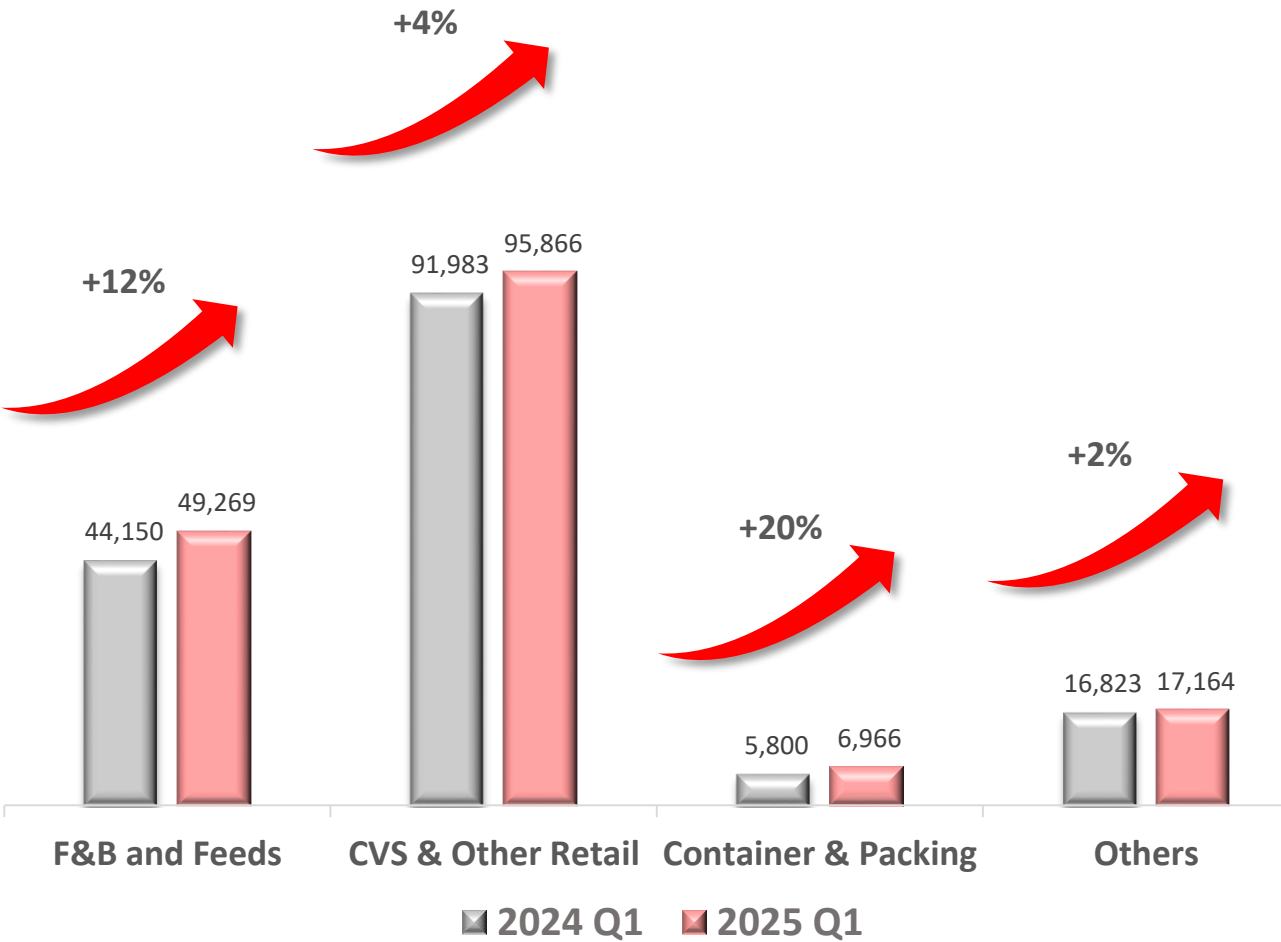
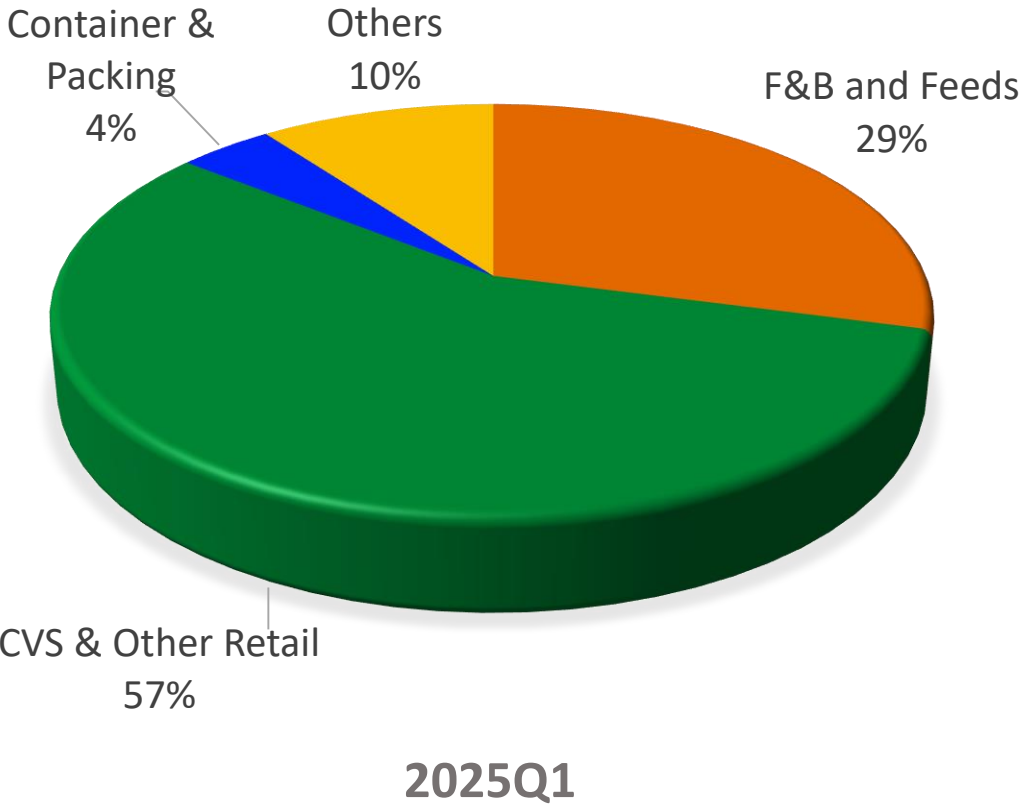
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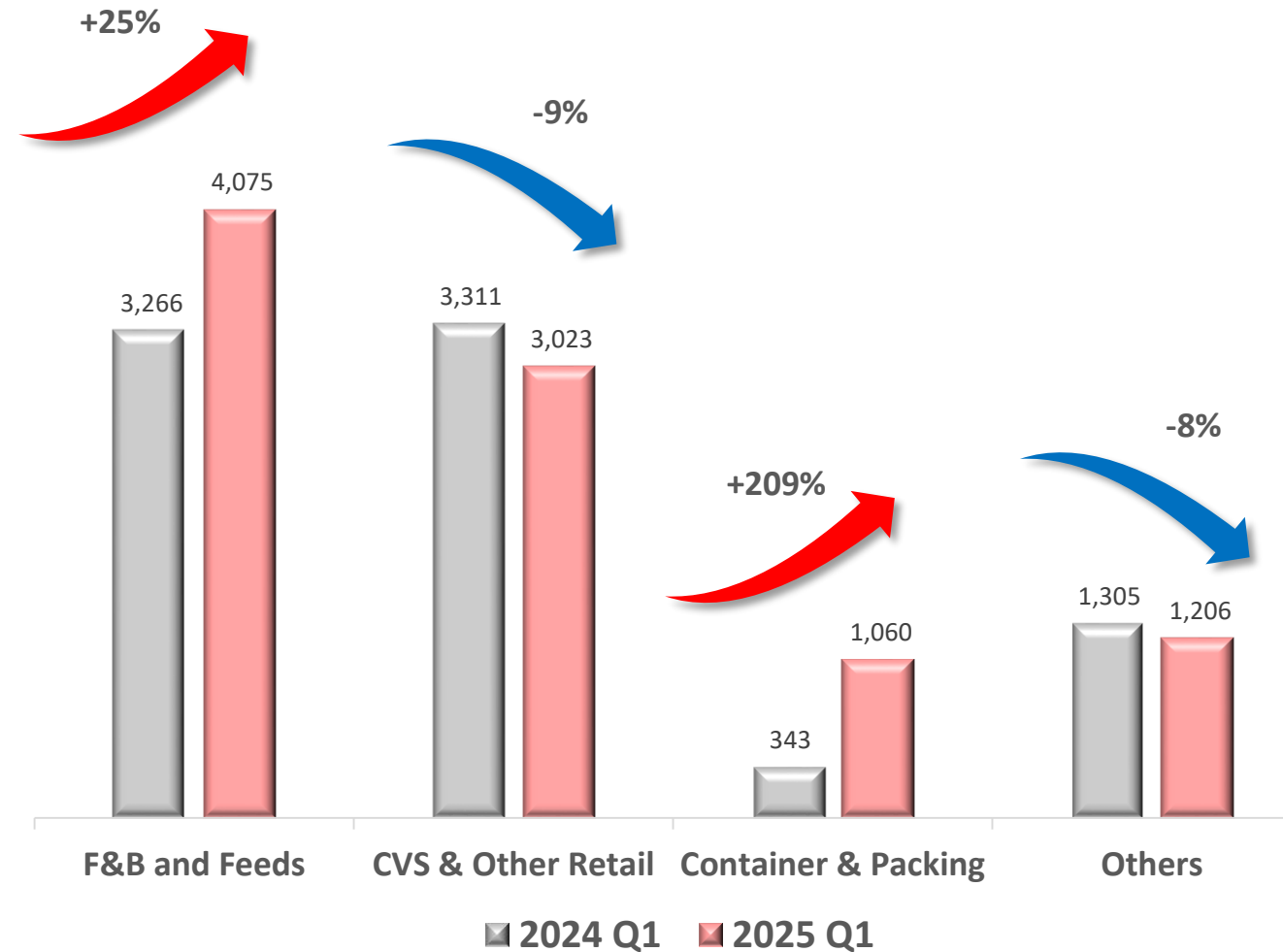
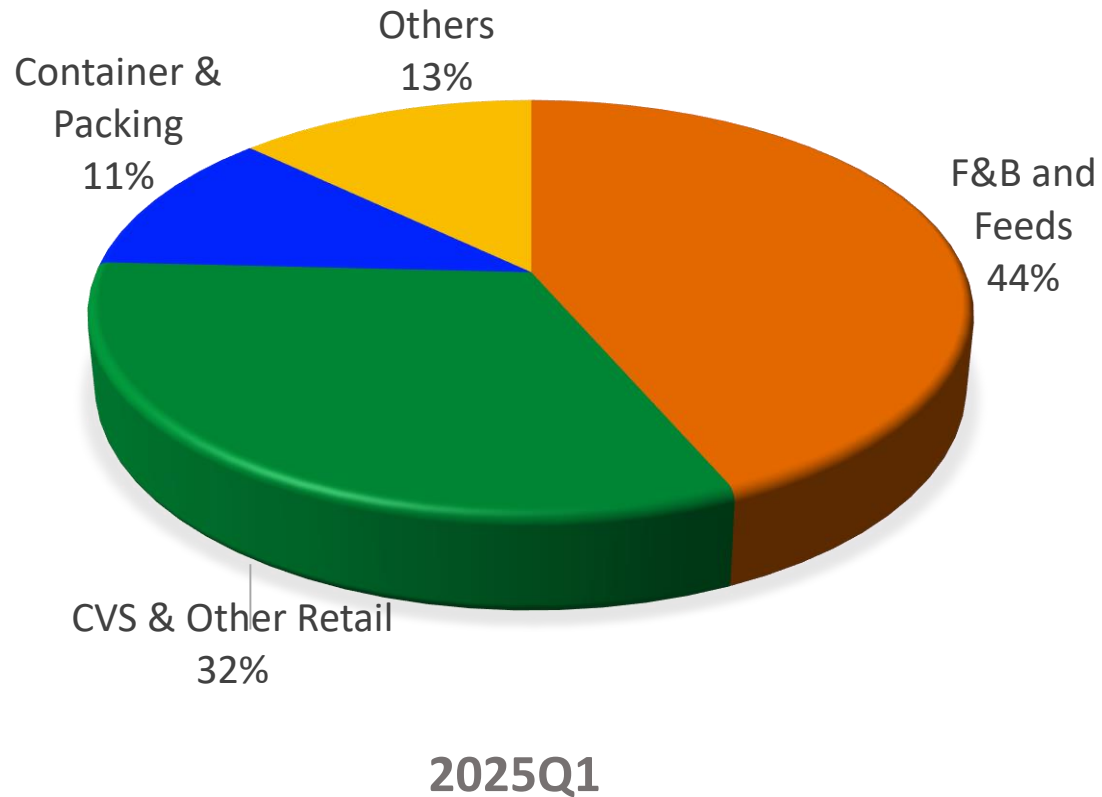
# Results Highlight (Consolidated)

<i>(In NTD Millions)</i>	<b>2025 Q1</b>	<b>2024 Q1</b>	<b>YoY</b>
Revenue	169,265	158,756	6.62%
Gross Profit	56,136	51,718	8.54%
Operating Profit	10,007	8,684	15.24%
Share of profit under equity method	395	1,022	-61.32%
Profit Before Tax	11,321	10,860	4.24%
Profit After Tax (attribute to owners of the parent)	5,157	5,534	-6.81%
EPS (in NTD)	0.91	0.97	-6.19%
<b>Gross Margin</b>	<b>33.16%</b>	<b>32.58%</b>	<b>+0.59 ppts</b>
<b>Operating Margin</b>	<b>5.91%</b>	<b>5.47%</b>	<b>+0.44 ppts</b>
<b>Pretax Margin</b>	<b>6.69%</b>	<b>6.84%</b>	<b>-0.15 ppts</b>

# Segment Revenue (Consolidated)



# Segment Income (Consolidated)



# Balance Sheets & Financial Highlights

<i>Selected Items (Consolidated) (In NTD Millions )</i>	<b>2025/3/31</b>		<b>2024/3/31</b>	
	<i>Amount</i>	<i>%</i>	<i>Amount</i>	<i>%</i>
Cash and cash equivalents	100,918	13.98%	97,239	14.41%
Financial assets– current*	36,874	5.11%	30,118	4.46%
Total Asset	721,685	100%	674,820	100%
Borrowings**	174,642	24.2%	149,406	22.14%
Total Equity	220,370	30.54%	208,457	30.89%
<b>ROE</b>	<b>3.83%</b>		<b>4.12%</b>	
<b>Current Ratio</b>	<b>95.89%</b>		<b>100.04%</b>	
<b>Interesting-Bearing Liabilities to Equity Ratio</b>	<b>79.25%</b>		<b>71.67%</b>	
<b>Net Interesting-Bearing Liabilities to Equity Ratio</b>	<b>33.45%</b>		<b>25.03%</b>	

\* Including Financial assets at fair value through profit or loss & Financial assets at amortized cost

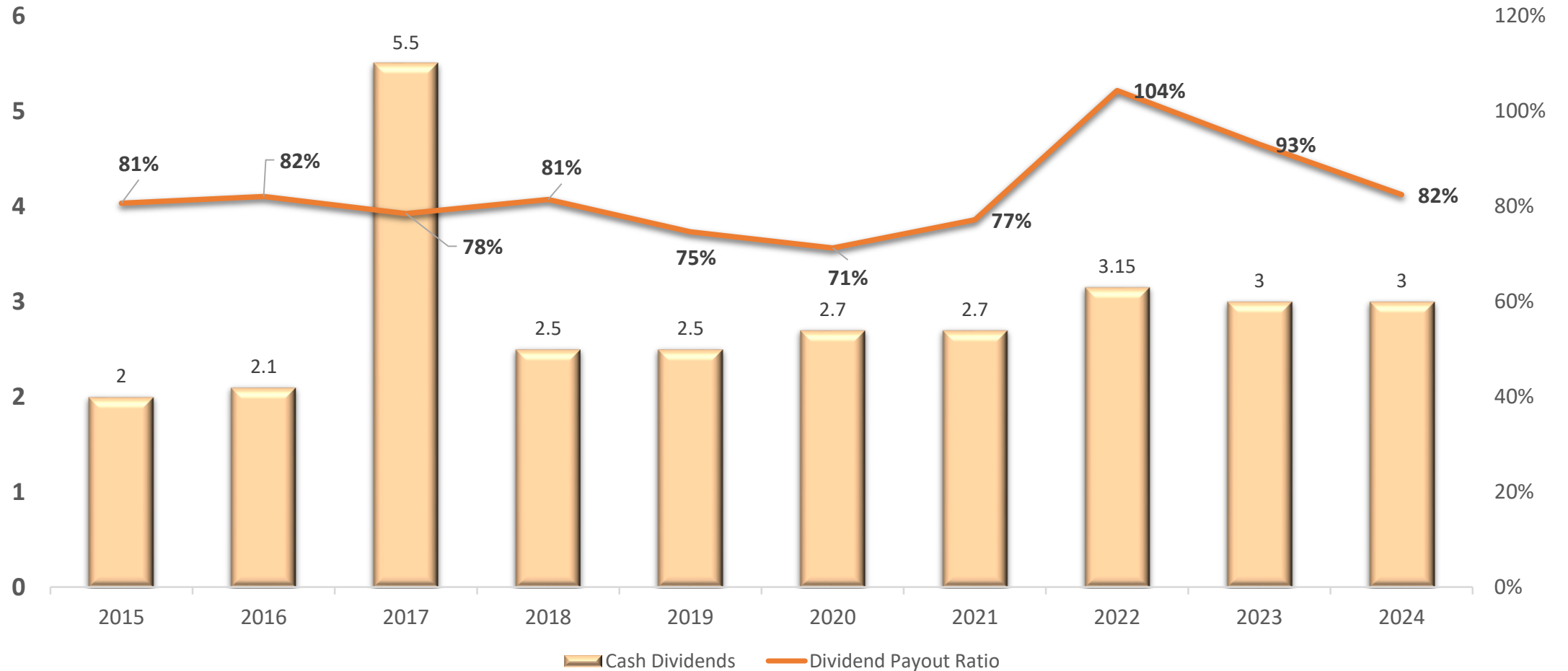
\*\*Excluding lease liabilities

# Cash Flows (Consolidated)

<i>(In NTD Millions)</i>	<b>2025 1-3</b>	<b>2024 1-3</b>
Beginning Balance	100,442	100,856
Net Cash Flows from Operating Activities	6,504	8,868
Net Cash Flows Used in Investing Activities	(19,253)	(7,637)
<b><i>Capital Expenditure*</i></b>	(13,266)	(10,009)
Net Cash Flows from (Used in) Financing Activities	12,663	(6,479)
<b>Ending Balance</b>	<b>100,918</b>	<b>97,239</b>

\*Capital expenditures includes the acquisition and disposal of PP&E (including interests payment), the increase and disposal of intangible assets, and the prepayment of equipment (including interests payments)

# Stable Dividends



Distributed dividends for 42 consecutive years with a total cumulative payout of NT\$85.3 in stock & cash dividends.

# Awards and ESG Recognitions

## Enterprise Award

2024 Healthy Brand Award - Excellent Healthy Brand Enterprise  
2024 TCSA “Top 100 Sustainability Model Award”  
2024 TCSA “Corporate Sustainability Report Award”- Gold  
2024 SGS ESG Awards -Sustainable Environment Award  
Won the the Private Enterprise Green Procurement Excellence Award  
by the Ministry of Environment for 11 consecutive years  
1111 Job Search Website "Manufacturing Industry " Happy Enterprise -Gold Award

## Index

FTSE4Good Emerging Markets Index  
FTSE4Good TIP Taiwan ESG Index  
Taiwan High Compensation 100 Index  
Taiwan EMP 99 Index



## Brand /Award

- Top 25 Global Brands in Taiwan
- 26 products were selected as elderly-friendly products ↑
- 23 products attained the Health Food Certification Label
- 37 products have passed the A.A. certification ↑
- 8 products won Monde Selection Awards
- 14 products won the Superior Taste Award (ITI)
- 5 products won A.A.Taste Awards
- 1 product won Gold Award Nutritional and Health Food Innovation Award
- 1 product won PRIX EIFFEL International Invention and Innovation contest GOLD MEDAL
- 1 product won PRIX EIFFEL International Invention and Innovation contest PLATINUM MEDAL
- 2024 Taiwan Brand Footprint – Most Chosen Brand in FMCG-Food Category by Kantar

# Commitment to Environmental Sustainability

## Improving water resources management

Water withdrawal intensity <1.00 million liters of water/\$10 million sales revenue



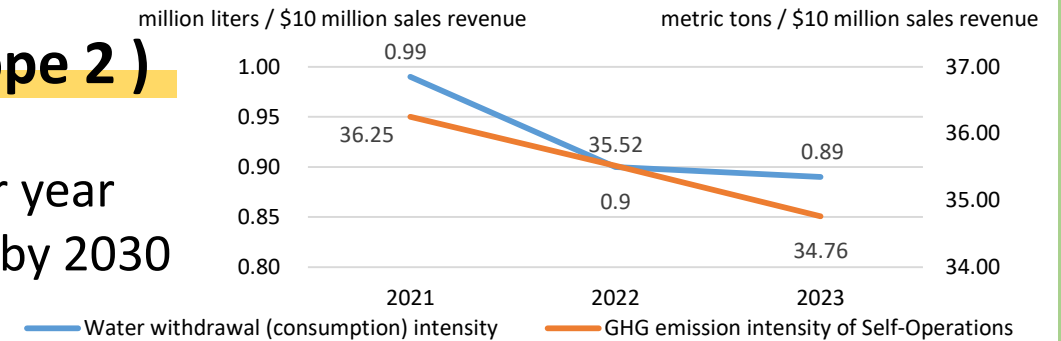
## Low Carbon Transition - pricing

Set an internal carbon fee at NTD 300/ton CO<sub>2</sub>e, as a source of funding for future carbon reduction actions

## Lower GHG emission intensity (Scope 1 and Scope 2 )

2024 target: Lower the GHG emission intensity by 1.5% per year

2026 target: Cut GHG emissions by 38% below 2005 levels by 2030



## Seeking ways to reduce plastic usage

2024 target: Recycled plastic application —

Replace 20 tons of virgin plastic per year

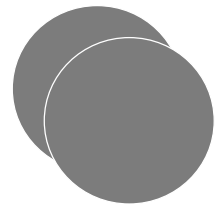
Lightweight and thin plastic —

Estimated plastic reduction of 20 tons per year

## Reducing average COD concentration

2024 target : <48mg/L

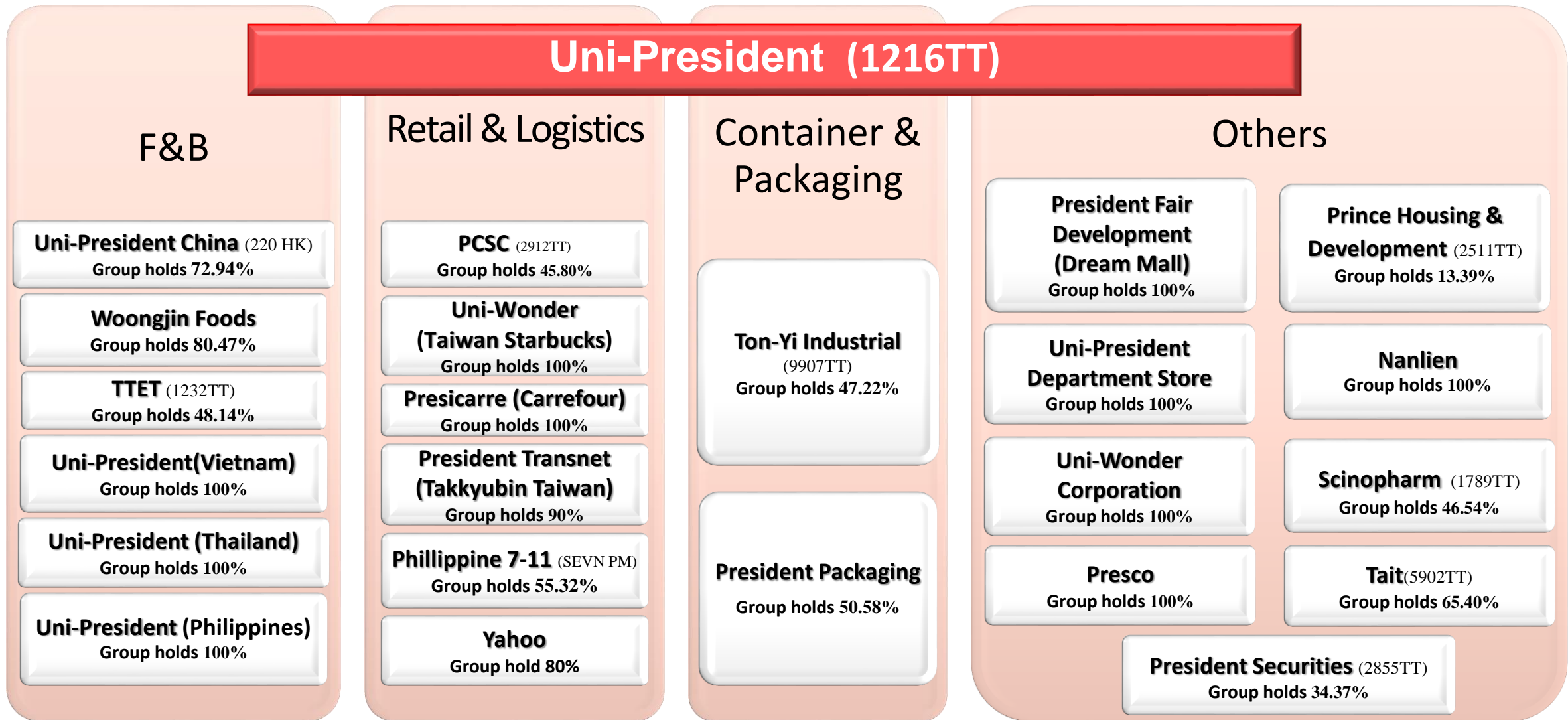
2026 target : <40mg/L



# Appendix

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# The Major Structure of Uni-President Group



\* The above structure only includes Uni-President's major subsidiaries & holding% is as of 2025/3/31.

# Building an Asian Distribution Platform of Life Brands

Manufacture + R&D

Trade + Circulation

Experience + Retail

Alliance + Integration

## South Korea

Woongjin Foods: Manufacturing and sales of food, etc.

## China

UPC(220HK): Manufacturing and sales of food  
CVS 7-11(Shanghai & Zhejiang): over 530 stores

## Taiwan (Headquarters)

UPEC(1216TWSE): Manufacturing and sales of food and feed, etc.  
PCSC(2912TWSE): over 7,100 stores  
Presicarre : over 330 stores

## The Philippines

Uni-President (Philippines) Corp.:  
Manufacturing and sales of food  
CVS 7-11(SEVN PM): over 4,200 stores

## Vietnam

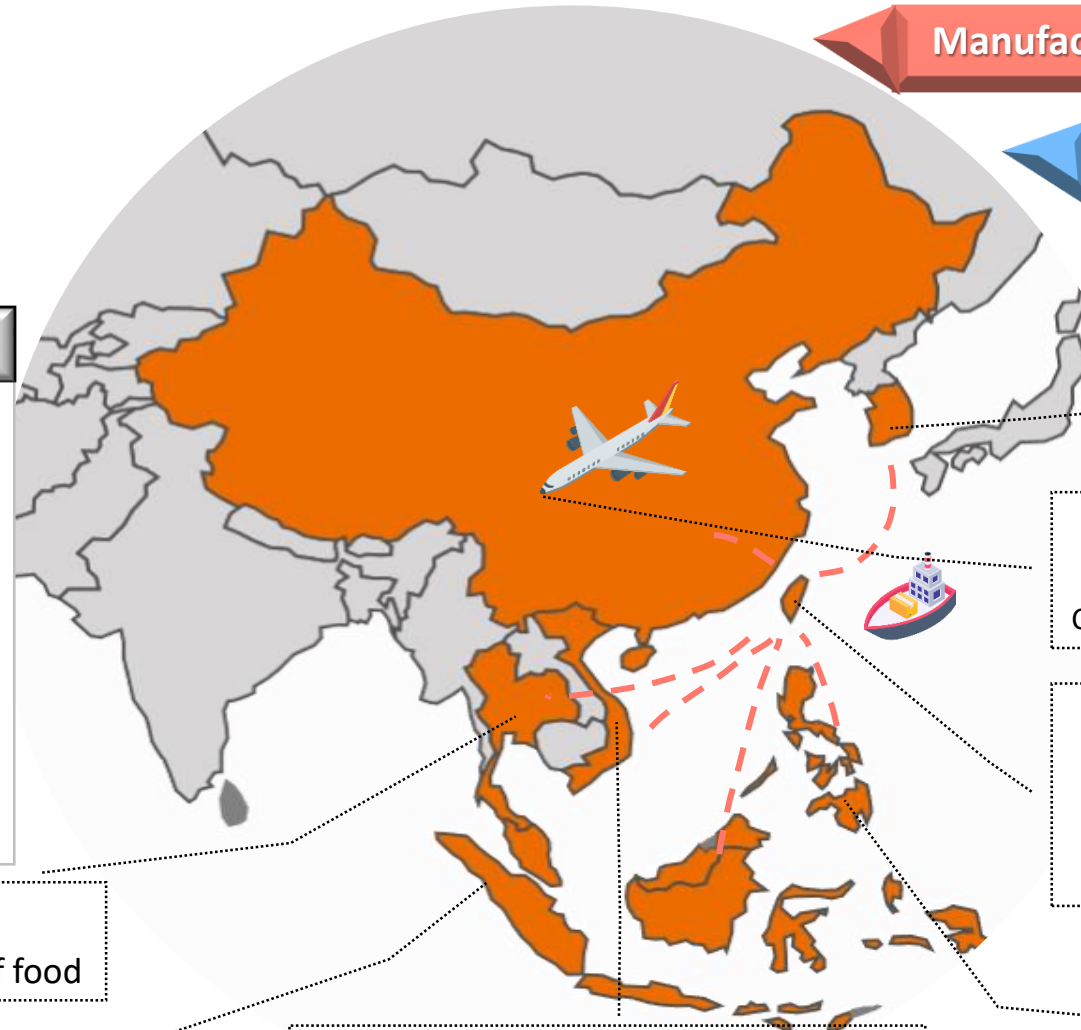
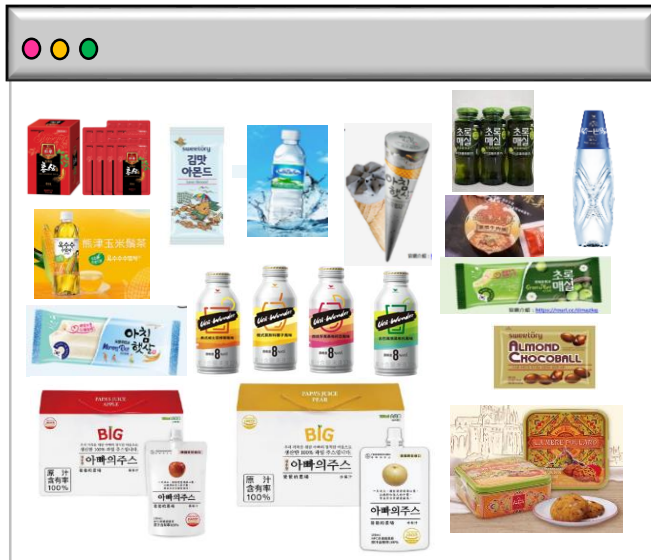
Manufacturing and sales of food, feed and flour

## Indonesia

Importation and exportation business, etc.

## Thailand

Manufacturing and sales of food



(Note: Only F&B and feed / retail listed)

# Construction of Logistics Centers

## Creating Synergy



Enhancing and integrating the logistics capacity of the group

## Distribution Efficiency



Introducing technological warehouse equipment

## Sustainable Development



Achieving energy-saving and low-carbon operation

## Win-Win Situation



Providing a better consumer experience

### Taoyuan Minfeng Logistic Park U-PARK Zhihui Industrial Park



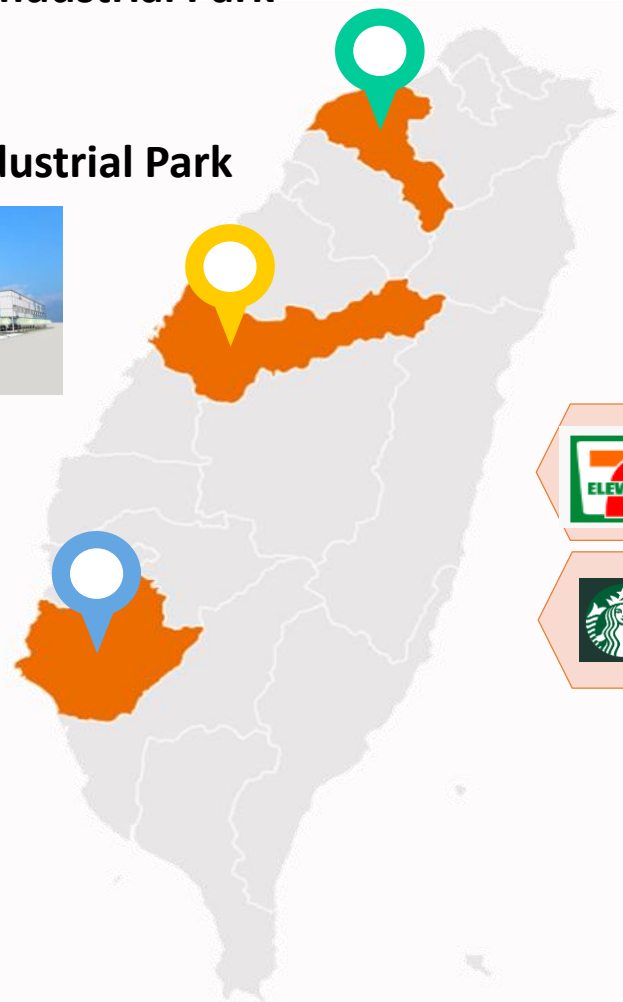
### U-PARK Zhihui Industrial Park



### Tainan Xinshih Logistics Park



Opening 2025H2



# Annual Results Highlight (Consolidated)

<i>(In NTD Millions)</i>	<b>2024</b>	<b>2023</b>	<b>YoY</b>
Revenue	657,637	581,103	13.17%
Gross Profit	215,129	187,814	14.55%
Operating Profit	33,827	28,641	18.11%
Profit Before Tax	42,227	48,691	-13.28%
Profit After Tax (attribute to owners of the parent)	20,673	18,336	12.74%
EPS (in NTD)	3.64	3.23	12.69%
<b><i>Cash Dividend/per share</i></b>	<b>3.00</b>	<b>3.00</b>	<b>-</b>
<b><i>Gross Margin</i></b>	<b>32.71%</b>	<b>32.32%</b>	<b>+0.39 ppts</b>
<b><i>Operating Margin</i></b>	<b>5.14%</b>	<b>4.93%</b>	<b>+0.21 ppts</b>
<b><i>Pretax Margin</i></b>	<b>6.42%</b>	<b>8.38%</b>	<b>-1.96 ppts</b>