

TWSE stock code:1216

# 2025 H1 RESULTS

11 August, 2025



### **DISCLAIMER**

The information contained in this presentation is intended solely for your personal reference. Such information is subject to change without notice and no representation or warranty express or implied is made as to, and no reliance, should be placed on, the fairness, accuracy, completeness or correctness of the information contained in this presentation. This presentation does not intend to provide, and you may not rely on this presentation as providing, a complete or comprehensive analysis of the Company's financial or trading position or prospects. None of the Company nor any of its respective affiliates, advisors or representatives shall have any liability (in negligence or otherwise) whatsoever for any loss or damage howsoever arising from any use of this presentation or its contents or otherwise arising in connection with this presentation.

This presentation contains projections and forward-looking statements that may reflect the Company's current views with respect to future events and financial performance. Readers are cautioned not to place undue reliance on these forward-looking statements which are subject to various risks and uncertainties and no assurance can be given that actual results will be consistent with these forward-looking statements. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

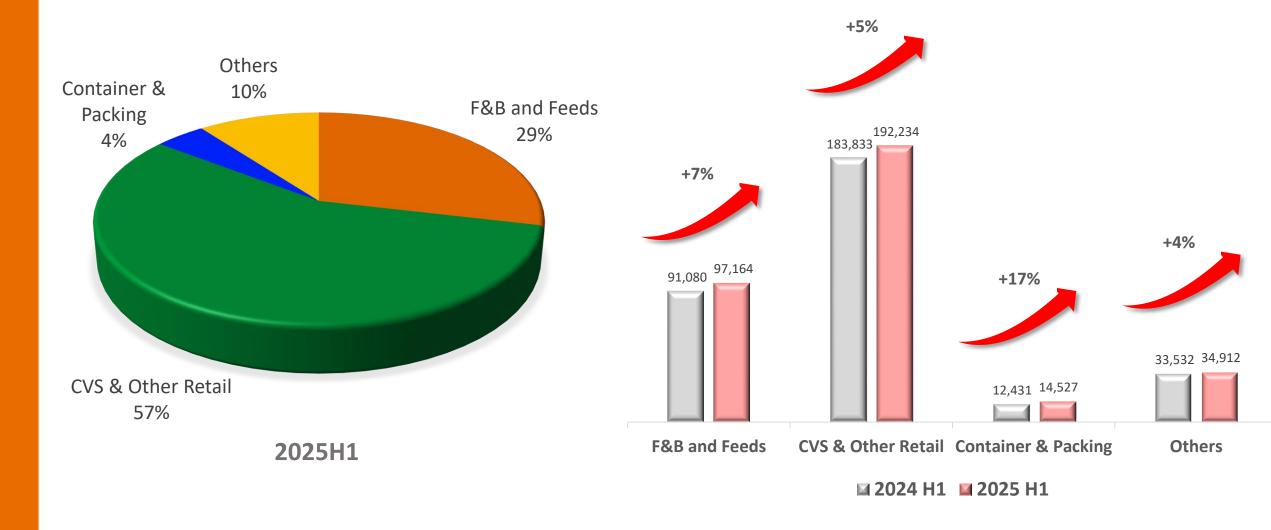
This presentation does not constitute an offer or invitation to purchase or subscribe for any securities or financial instruments or the provision of any investment advice, and no part of it shall form the basis of or be relied upon in connection with any contract, commitment or investment decision in relation thereto, nor does this presentation constitute a recommendation regarding the securities or financial instruments of the Company.

## Results Highlight (Consolidated)

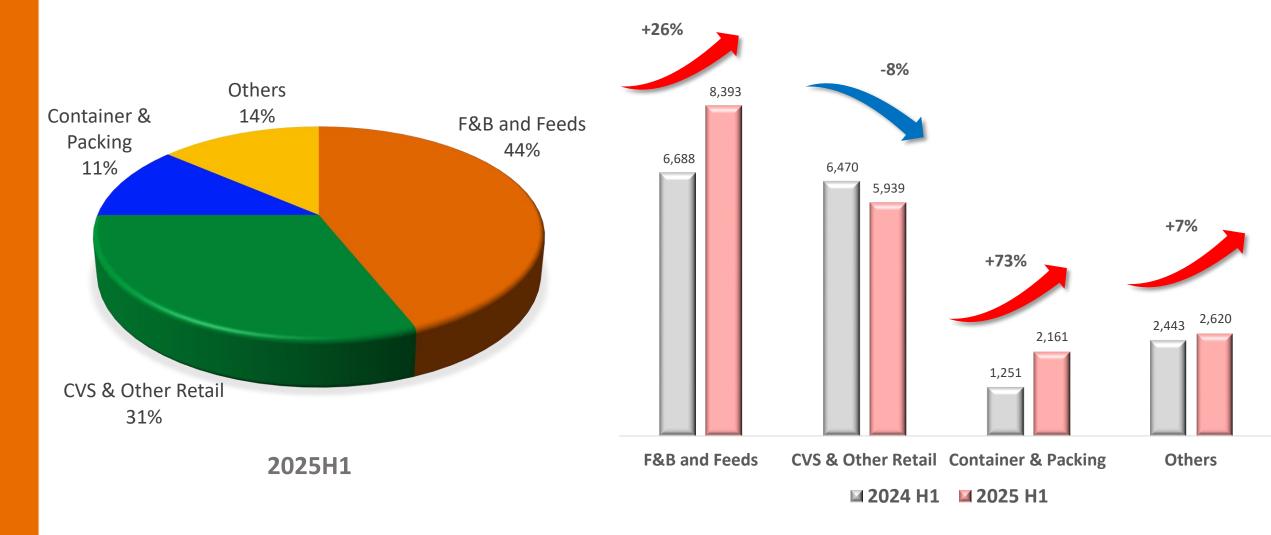
(In NTD Millions)	2025 H1	2024 H1	YoY
Revenue	338,838	320,876	5.60%
Gross Profit	113,457	106,200	6.83%
Operating Profit	20,310	17,830	13.91%
Share of profit under equity method	912	1,971	-53.74%
Profit Before Tax	23,276	22,738	2.37%
Profit After Tax (attribute to owners of the parent)	10,670	11,443	-6.76%
EPS (in NTD)	1.88	2.01	-6.47%
Gross Margin	33.48%	33.10%	+0.39 ppts
Operating Margin	5.99%	5.56%	+0.44 ppts
Pretax Margin	6.87%	7.09%	-0.22 ppts



### Segment Revenue (Consolidated)



### Segment Income (Consolidated)





### **Balance Sheets & Financial Highlights**

Selected Items (Consolidated) (In NTD Millions )	2025/6/30		2024/6/30	
	Amount	%	Amount	%
Cash and cash equivalents	101,307	14.33%	98,738	14.34%
Financial assets – current*	33,488	4.74%	35,313	5.13%
Total Asset	707,079	100%	688,655	100%
Borrowings**	173,905	24.59%	151,837	22.05%
Total Equity	183,028	25.89%	192,352	27.93%
ROE	8.68%		9.07%	
Current Ratio	84.81%		92.81%	
Interesting-Bearing Liabilities to Equity Ratio	95.02%		78.94%	
Net Interesting-Bearing Liabilities to Equity Ratio	39.67%		27.61%	

<sup>\*</sup> Including Financial assets at fair value through profit or loss & Financial assets at amortized cost



<sup>\*\*</sup>Excluding lease liabilities

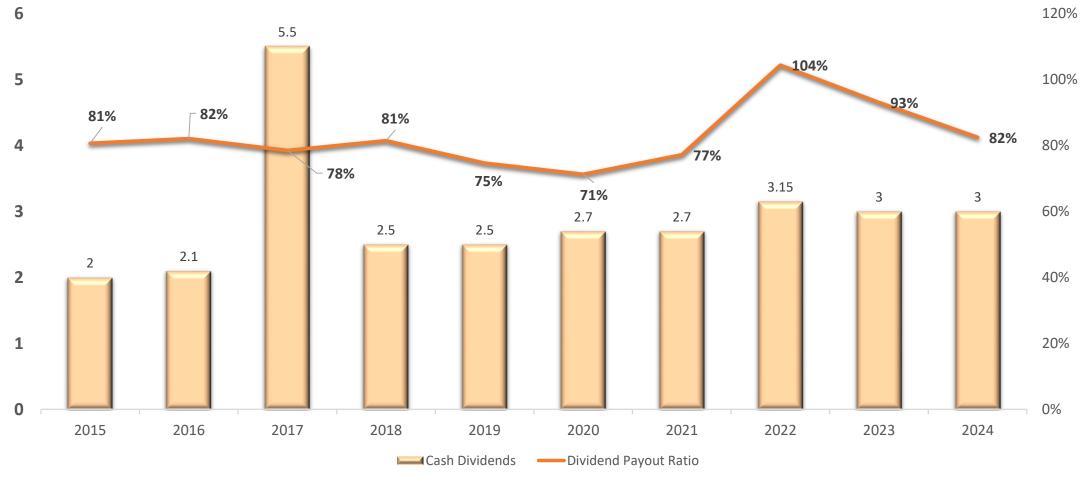
### Cash Flows (Consolidated)

(In NTD Millions)	2025 1-6	2024 1-6
Beginning Balance	100,442	100,856
Net Cash Flows from Operating Activities	28,807	31,409
Net Cash Flows Used in Investing Activities	(27,038)	(22,553)
Capital Expenditure*	(20,593)	(17,278)
Net Cash Flows from (Used in) Financing Activities	2,540	(12,448)
Ending Balance	101,307	98,738

<sup>\*</sup>Capital expenditures includes the acquisition and disposal of PP&E (including interests payment), the increase and disposal of intangible assets, and the prepayment of equipment (including interests payments)



### **Stable Dividends**



Distributed dividends for 42 consecutive years with a total cumulative payout of NT\$85.3 in stock & cash dividends.



### **Advancing Corporate Sustainability**

#### **Brand & Award**

- Top 25 Global Brands in Taiwan
- 2024 Healthy Brand Award Excellent Healthy Brand Enterprise
- 1111 Job Search Website "Manufacturing Industry " Happy Enterprise -Gold Award
- 2024 KANTAR "Taiwan Brand Footprint Most Chosen Brand in FMCG-Food Category "
- Won the Private Enterprise Green Procurement Excellence Award by the Ministry of Environment for 11 consecutive years
- Continually selected constituent stocks: FTSE4Good Emerging Markets Index, Taiwan Sustainability Index, Taiwan Employment 99

- 2024 TCSA " Taiwan's Top 100 Sustainable Companies Award"
- 2024 TCSA " Corporate Sustainability Reporting Awards –Gold Award"
- 2024 SGS ESG Awards -Sustainable Environment Award













### **Enhancing Governance / Advancing Sustainability**

- One-third of the board members are independent directors
- Executive performance assessment tied to ESG
- Practice human rights policy
- Set consolidated / individual carbon reduction targets

- Implement IFRS sustainability disclosure standards and ESG scope to subsidiaries
- Hukou Park passed ISO 50001:2018 energy management certification in 2024
- Promote internal carbon pricing mechanism and renewable energy usage in response to future electricity rates and carbon tax/fee costs



### **Commitment to Environmental Sustainability**

#### Improving water resources management

Water withdrawal intensity <1.00 million liters of water/\$10 million sales revenue

#### **Low Carbon Transition - pricing**

Set an internal carbon fee at NTD 300/ton CO2e, as a source of funding for future carbon reduction actions

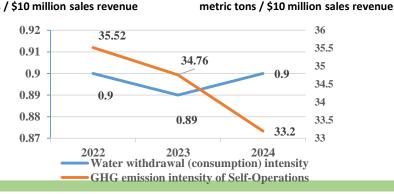
#### Lower GHG emission intensity (Scope 1 and Scope 2) million liters / \$10 million sales revenue

Consolidated target:

2025: Lower the GHG emission intensity by 1% per year Individual targets:

2025: Lower the GHG emission intensity by 1.5% per year

2030: Cut GHG emissions by 38% below 2005 levels by 2030



### Seeking ways to reduce plastic usage

2025 target: Reduction of virgin plastic use: A total of 45 tons per year (including plastic reduction, replacing virgin materials with recycled materials, and selecting plastic-reducing packaging types)

#### Reducing average COD concentration

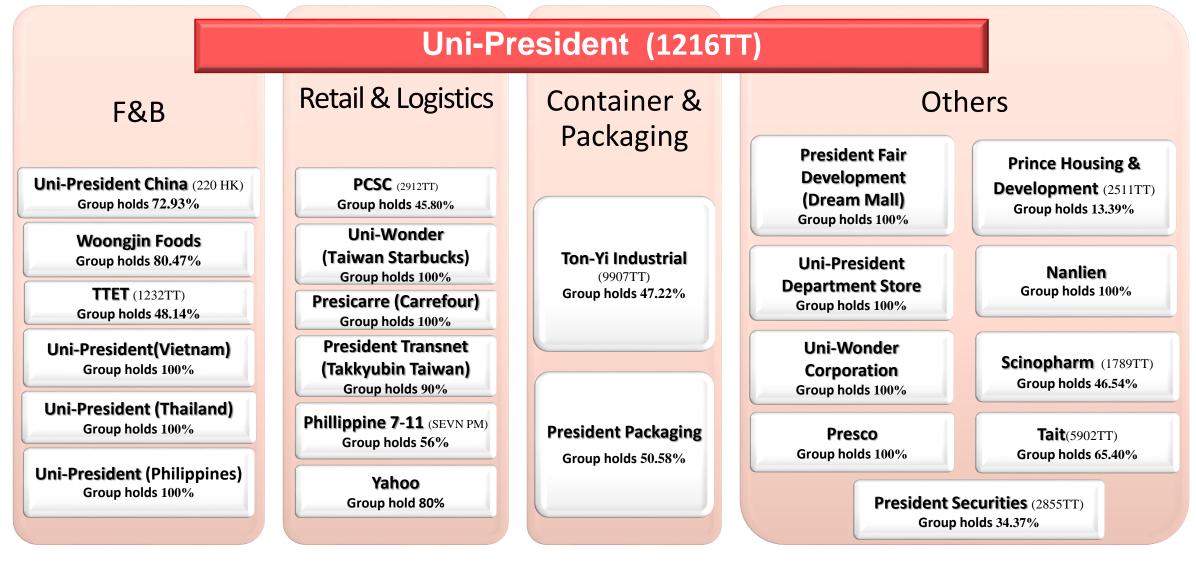
2025 target : <48mg/L

2030 target : <40mg/L





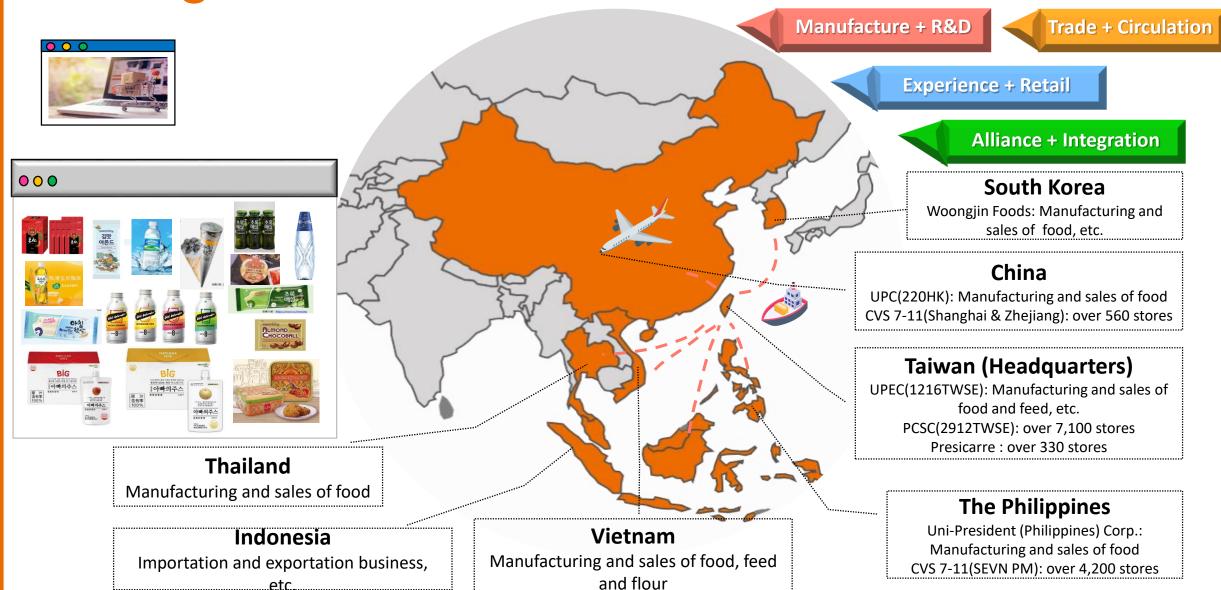
### The Major Structure of Uni-President Group



<sup>\*</sup> The above structure only includes Uni-President's major subsidiaries & holding% is as of 2025/6/30.



### Building an Asian Distribution Platform of Life Brands





### Construction of Logistics Centers



#### **Creating Synergy**



Enhancing and integrating the logistics capacity of the group

#### **Distribution Efficiency**



Introducing technological warehouse equipment

#### **Sustainable Development**



Achieving energy-saving and low-carbon operation

#### **Win-Win Situation**

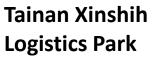


Providing a better consumer experience

#### **U-PARK Zhihui Industrial Park**

**Taoyuan Minfeng Logistic Park U-PARK Zhihui Industrial Park** 











捷盟

常溫



### Annual Results Highlight (Consolidated)

(In NTD Millions)	2024	2023	YoY
Revenue	657,637	581,103	13.17%
Gross Profit	215,129	187,814	14.55%
Operating Profit	33,827	28,641	18.11%
Profit Before Tax	42,227	48,691	-13.28%
Profit After Tax (attribute to owners of the parent)	20,673	18,336	12.74%
EPS (in NTD)	3.64	3.23	12.69%
Cash Dividend/per share	3.00	3.00	-
Gross Margin	32.71%	32.32%	+0.39 ppts
Operating Margin	5.14%	4.93%	+0.21 ppts

