Uni-President

TWSE stock code:1216

2026 3Q RESULTS

17th, November, 2026

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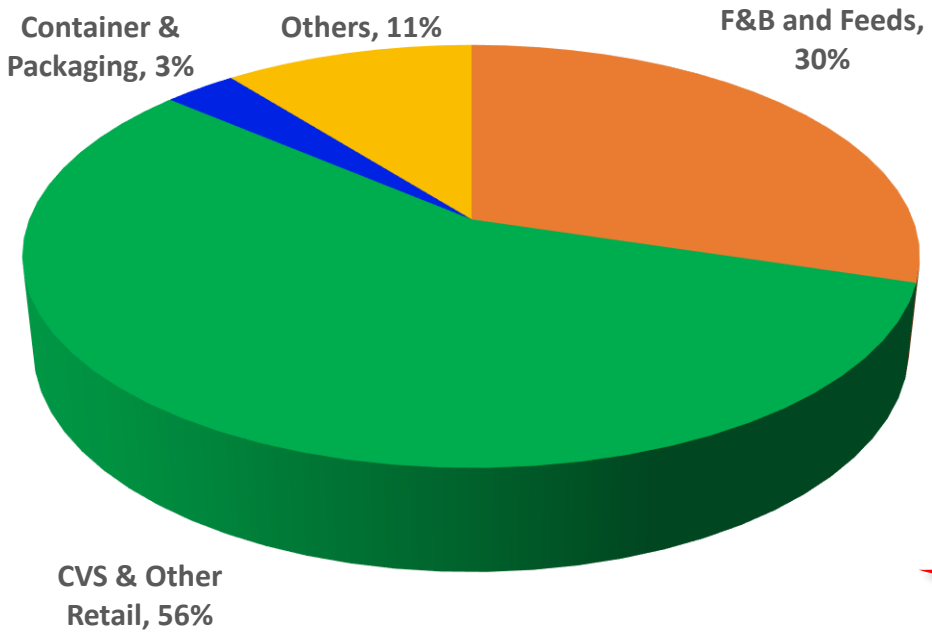
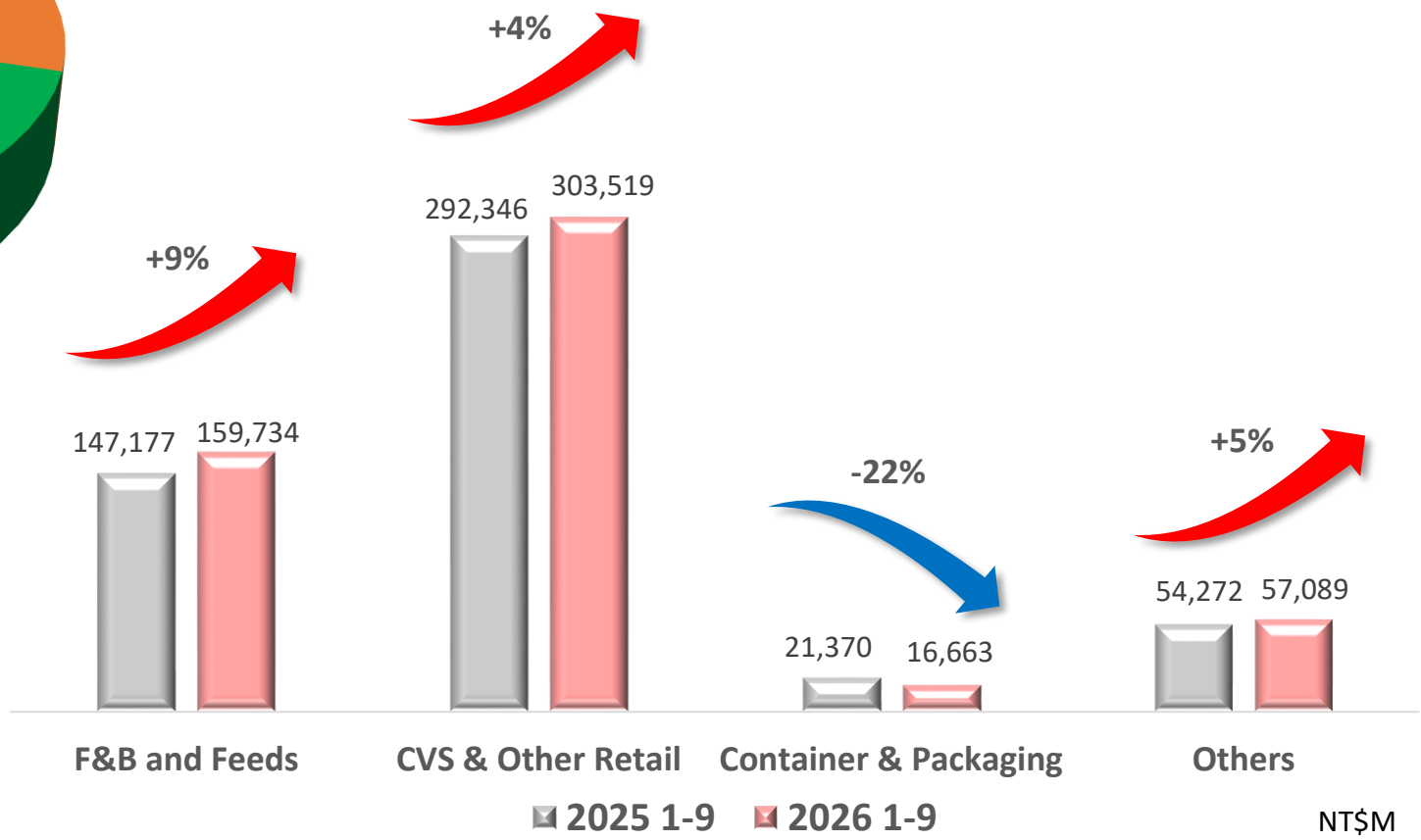
Results Highlight (Consolidated)

(In NTD Millions)	2026 9M	2025 9M	YoY
Revenue	537,005	515,164	4.24%
Gross Profit	179,610	172,539	4.10%
Operating Profit	31,048	30,787	0.85%
Share of profit under equity method	5,863	2,011	191.55%
Profit Before Tax	40,632	35,794	13.52%
Profit After Tax (attribute to owners of the parent)	21,006	16,665	26.05%
EPS (in NTD)	3.70	2.93	0.77
Gross Margin	***33.45%***	***33.49%***	***-0.04 ppts***
Operating Margin	***5.78%***	***5.98%***	***-0.20 ppts***
Pretax Margin	***7.57%***	***6.95%***	***+0.62 ppts***

Segment Revenue (Consolidated)



2026 9M



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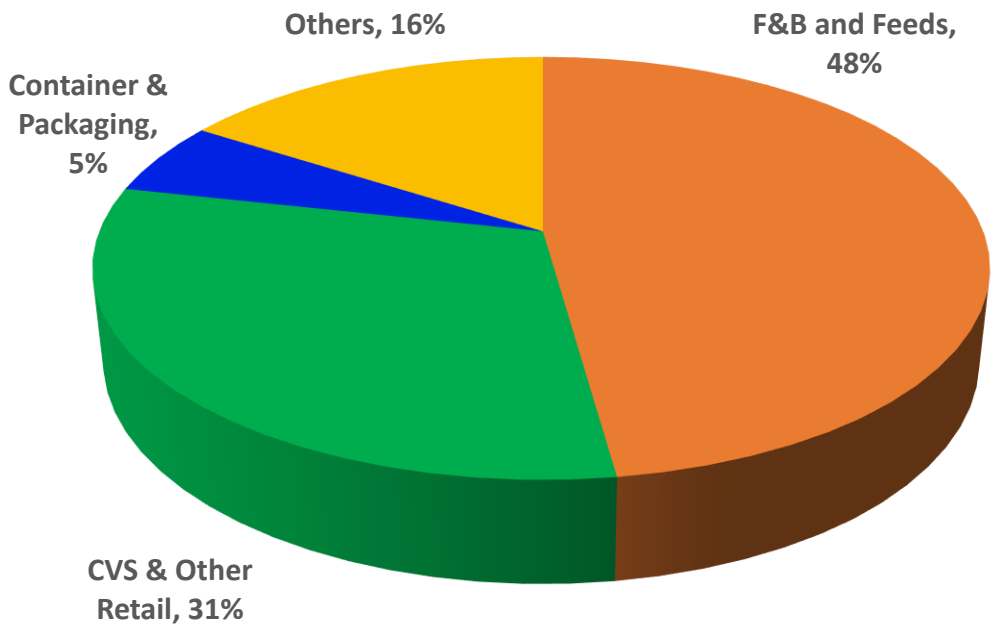
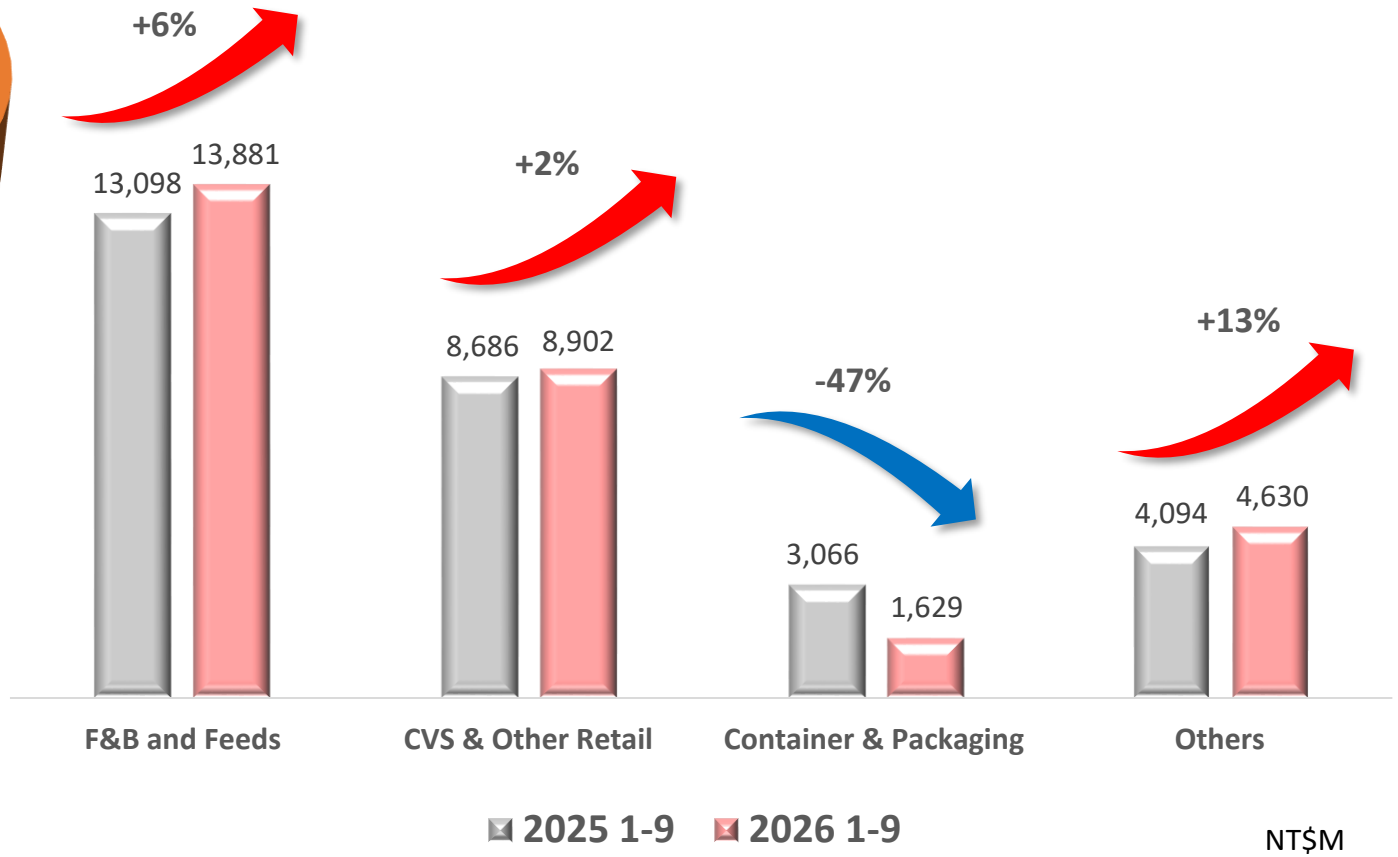
Segment Income (Consolidated)



2026 9M



NT$M

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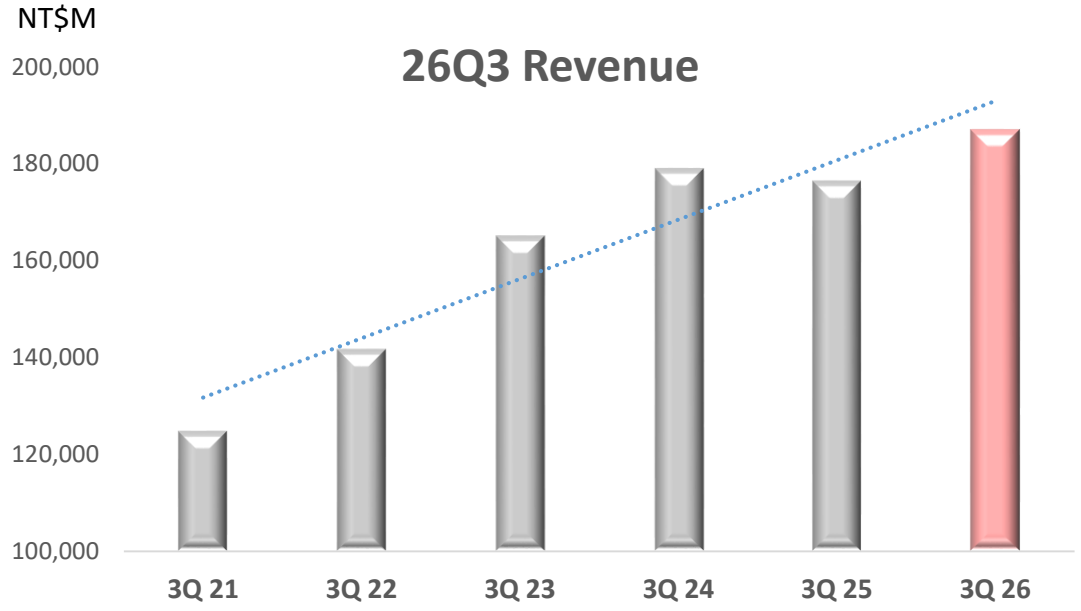
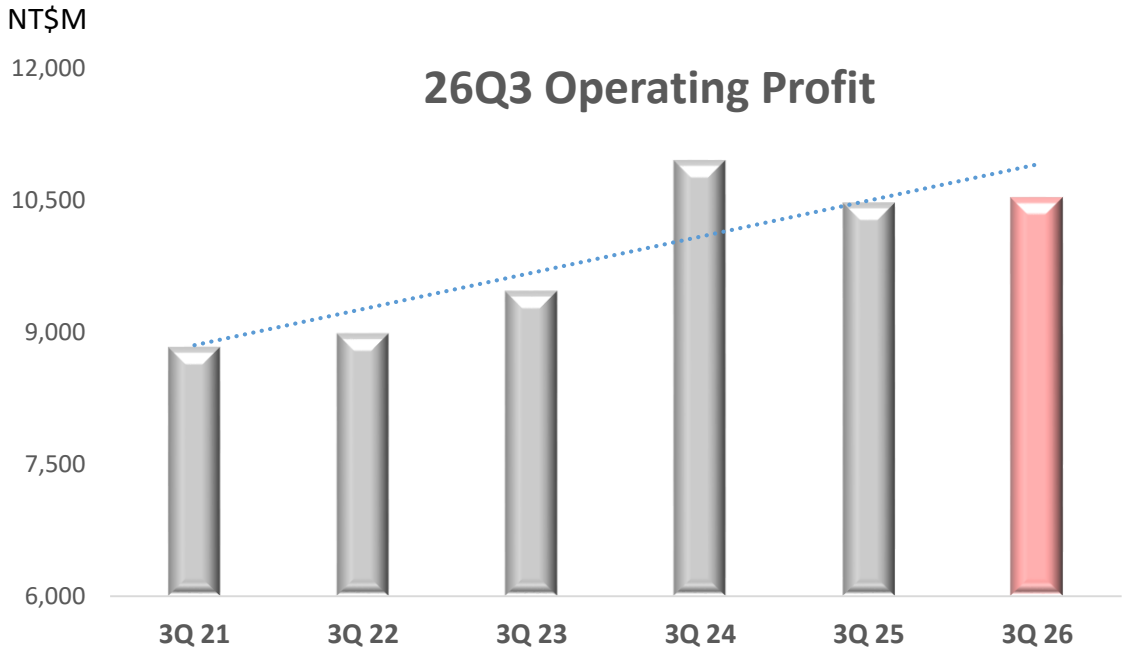
Q3 26 Financial Overview

Revenue YoY Growth	Revenue 5Y CAGR	Gross Proft YoY Growth	OP 5Y CAGR	OP YoY Growth	EPS YoY Growth
6.09%	8.41%	3.31%	3.56%	0.59%	8.57%





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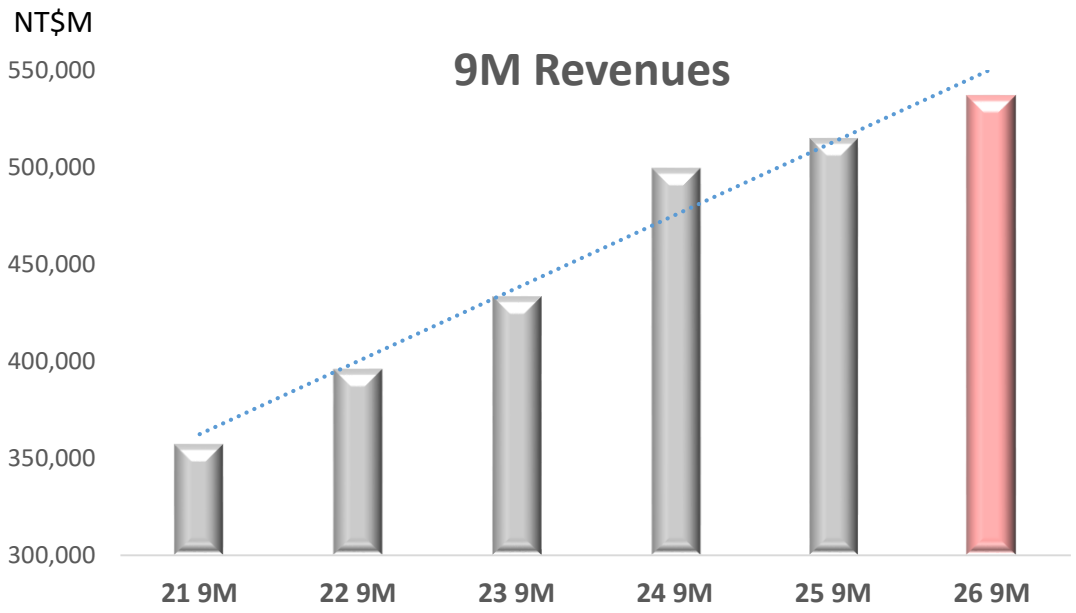
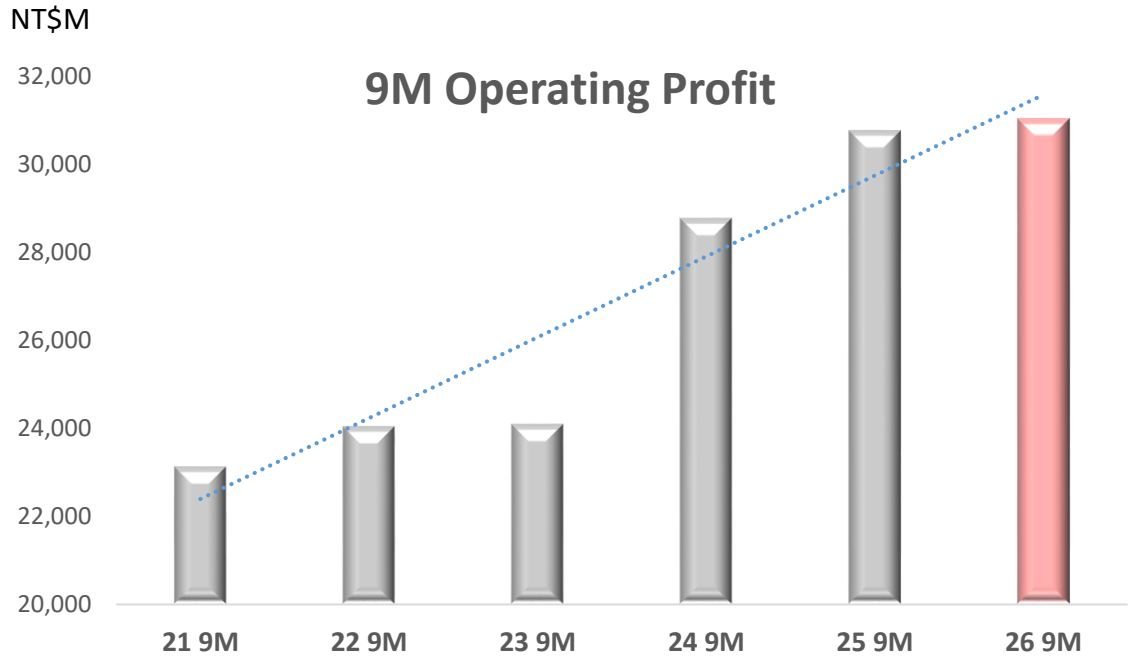
9M Financial Overview

Revenue YoY Growth	Revenue 5Y CAGR	Gross Profit YoY Growth	OP 5Y CAGR	OP YoY Growth	EPS YoY Growth
4.24%	8.46%	4.10%	6.05%	0.85%	26.28%





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Balance Sheets &Financial Highlights

Selected Items ***(Consolidated)*** ***(In NTD Millions)***	**2026/9/30**		**2025/9/30**	
	Amount	*%*	*Amount*	*%*
Cash and cash equivalents	109,251	14%	100,043	14%
Financial assets– current*	48,789	6%	30,099	4%
Total Asset	765,705	100%	717,115	100%
Borrowings**	195,340	26%	179,302	25%
Total Equity	221,034	29%	198,977	28%
ROE		**14.19%**		**12.85%**
Current Ratio		**87.65%**		**87.57%**
Interesting-Bearing Liabilities to Equity Ratio		**88.38%**		**90.11%**
Net Interesting-Bearing Liabilities to Equity Ratio		**38.95%**		**39.83%**

* Including Financial assets at fair value through profit or loss & Financial assets at amortized cost

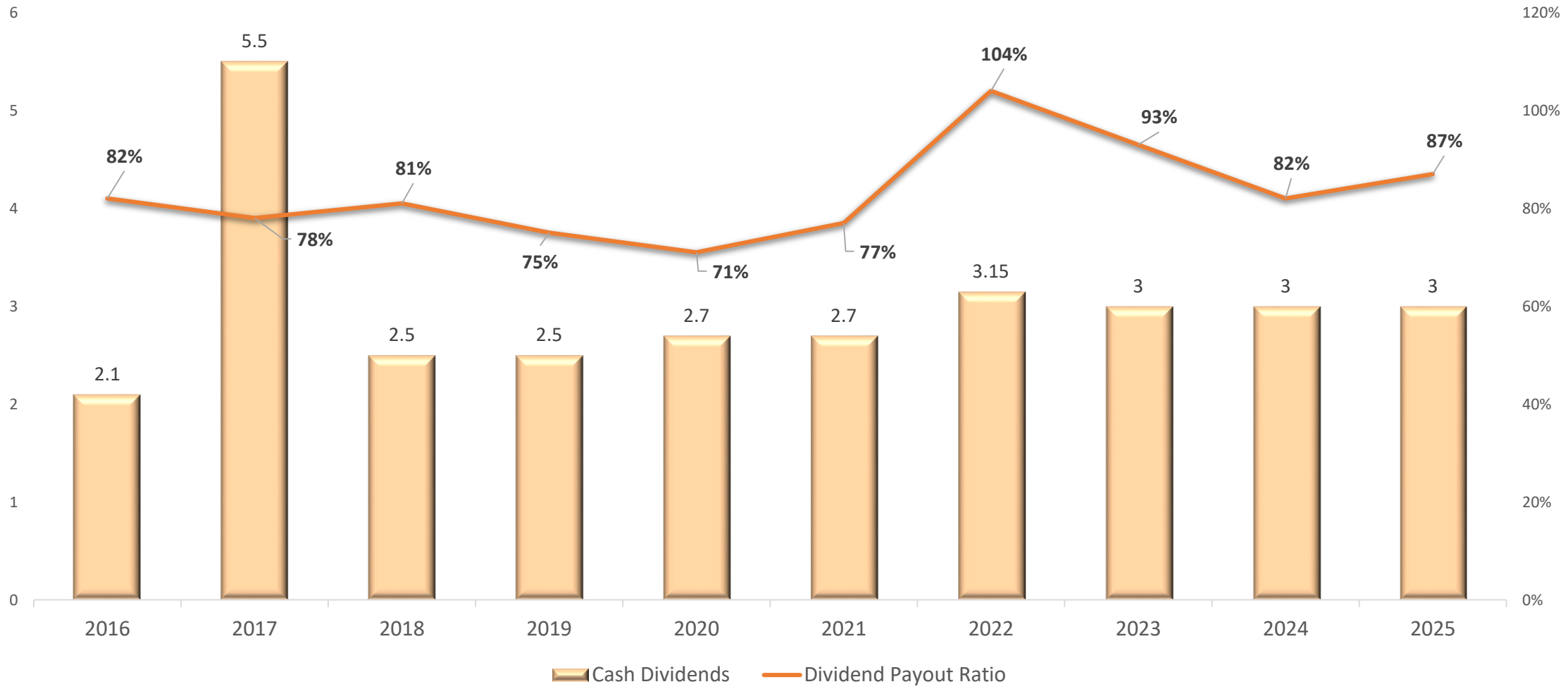
**Excluding lease liabilities

Cash Flows (Consolidated)

(In NTD Millions)	2026 1-9	2025 1-9
Beginning Balance	103,180	100,442
Net Cash Flows from Operating Activities	57,654	58,404
Net Cash Flows Used in Investing Activities	(27,587)	(36,355)
Capital Expenditure*	(21,420)	(29,168)
Net Cash Flows from (Used in) Financing Activities	(23,862)	(20,030)
Cash Dividends	(17,046)	(17,046)
Ending Balance	**109,251**	**100,043**

*Capital expenditures includes the acquisition and disposal of PP&E (including interests payment), the increase and disposal of intangible assets, and the prepayment of equipment (including interests payments)

Stable Dividends



Distributed dividends for 43 consecutive years with a total cumulative payout of NT$88.3 in stock & cash dividends.

Advancing Corporate Sustainability

Brand Recognition

- Top 25 Global Brands in Taiwan
- Won the Private Enterprise Green Procurement Excellence Award by the Ministry of Environment for 12 consecutive years
- Continually selected constituent stocks: FTSE4Good Emerging Markets Index, Taiwan Sustainability Index, Taiwan Employment 99

Sustainability & Low-Carbon

- **Implement IFRS sustainability disclosure standards and ESG scope to subsidiaries**
  - Identify material sustainability issues for the group
  - Analyze potential qualitative and quantitative effects
- **Accelerate low-carbon transition through effective carbon cost management**
  - Set consolidated / individual carbon reduction targets in response to future electricity rates and carbon tax/fee costs
  - Promote internal carbon pricing mechanism and renewable energy usage
  - Xinshih logistics park started solar energy operation in 2025

Enterprise Awards

- 2025 Healthy Brand Award - Excellent Healthy Brand Enterprise
- 1111 Job Search Website "Manufacturing Industry " Happy Enterprise -Gold Award
- 2025 Energy Conservation Benchmark Award – Silver Award
- Yongkang and Xinshi General Plants won the Excellence and Distinction Awards, respectively, in Tainan City's 2025 Occupational Safety and Health Evaluation

Corporate Governance – strengthen governance mechanism

- More than one-third of the board members are independent directors
- Executive performance assessment tied to ESG

Social Responsibility

- Practice human rights policy
- Promote animal welfare products by launching “Genki Select Animal Welfare Eggs”

Empowering Low-Carbon Governance, Navigating a Sustainable Future



Commitment to Environmental Sustainability

Improving water resources management

Water withdrawal intensity <1.00 million liters of water/$10 million sales revenue

Low Carbon Transition - pricing

Set an internal carbon fee at NTD 300/ton CO2e, as a source of funding for future carbon reduction actions

Lower GHG emission intensity (Scope 1 and Scope 2)

Consolidated target:

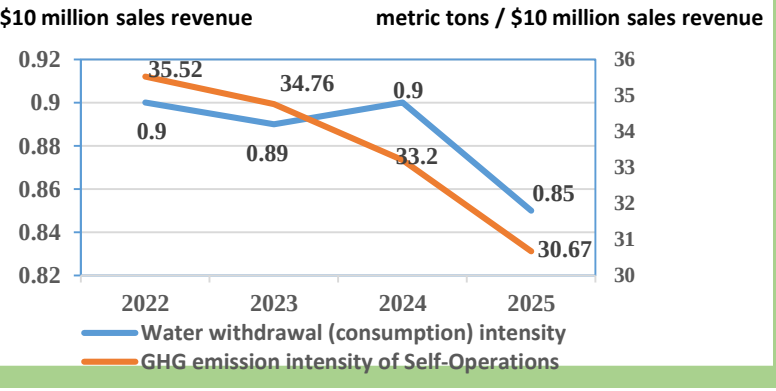
2026: Lower the GHG emission intensity by 1% per year

Individual targets:

2026: Lower the GHG emission intensity by 1.5% per year

2030: Cut GHG emissions by 38% below 2005 levels by 2030





Seeking ways to reduce plastic usage

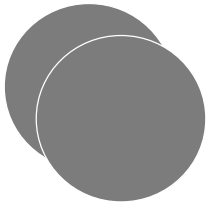
2026 target:

Reduction of plastic use: A total of 45 tons per year (including plastic reduction, replacing virgin materials with recycled materials, and selecting plastic-reducing packaging types)

Reducing average COD concentration

2026 target : <48mg/L

2028 target : <46mg/L



Q&A

Appendix

The Major Structure of Uni-President Group

Uni-President (1216TT)

F&B

- **Uni-President China** (220 HK) Group holds 72.98%
- **Woongjin Foods** Group holds 82.56%
- **TTET** (1232TT) Group holds 48.14%
- **Uni-President(Vietnam)** Group holds 100%
- **Uni-President (Thailand)** Group holds 100%
- **Uni-President (Philippines)** Group holds 100%

Retail & Logistics

- **PCSC** (2912TT) Group holds 45.80%
- **Uni-Wonder (Taiwan Starbucks)** Group holds 100%
- **Uni-Prosperity Lifestyle Corp.** Group holds 100%
- **President Transnet (Takkyubin Taiwan)** Group holds 90%
- **Phillippine 7-11** (SEVN PM) Group holds 56.88%
- **Yahoo** Group hold 80%

Container & Packaging

- **Ton-Yi Industrial** (9907TT) Group holds 47.22%
- **President Packaging** Group holds 50.58%

Others

- **President Fair Development (Dream Mall)** Group holds 100%
- **Prince Housing & Development** (2511TT) Group holds 13.39%
- **Uni-President Department Store** Group holds 100%
- **Nanlien** Group holds 100%
- **Uni-Wonder Corporation** Group holds 100%
- **Scinopharm** (1789TT) Group holds 46.54%
- **Presco** Group holds 100%
- **Tait**(5902TT) Group holds 65.40%
- **President Securities** (2855TT) Group holds 34.37%

* The above structure only includes Uni-President's major subsidiaries & holding% is as of 2026/9/30.

Building Asia's Lifestyle Brand Platform

Vietnam
Manufacturing and sales of food, feed and flour

Thailand
Manufacturing and sales of food

Indonesia
Importation and exportation business, etc.

The Philippines
Uni-President (Philippines) Corp.: Manufacturing and sales of food
CVS 7-11(SEVN PM): over 4,700 stores



South Korea
Woongjin Foods: Manufacturing and sales of food, etc.

China
UPC(220HK): Manufacturing and sales of food
CVS 7-11(Shanghai & Zhejiang): over 700 stores

Taiwan (Headquarters)
UPEC(1216TWSE): Manufacturing and sales of food and feed, etc.
PCSC(2912TWSE): over 7,300 stores
Uni Prosperity : over 280 stores

Manufacture + R&D × **Trade + Circulation** × **Experience + Retail** × **Alliance + Integration**

(Note: Only F&B and feed / retail listed)
Number of stores counted until 2026/9/30

Developing a Dedicated Logistics Park for the Group



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Taoyuan Aerotropolis Logistics Park
Taoyuan Minfeng Logistics Park
U-PARK Zhihui Industrial Park
Opening in 2029

Anle Distribution Center

Taichung Port Logistics Park



P1: Opening in 26H1
P2: Opening in 2029

Jiatai Warehouse

Tainan Xinshih Logistics Park



Opened in 2025

Synergy — Integrating Logistics Enhancing Productivity

Efficiency — Launch AI Efficient Supply Chain

Sustainability — Green Logistic Carbon-Low Drive

Win-Win — Elevate Experience Shared Value

Annual Results Highlight (Consolidated)

(In NTD Millions)	2025	2024	YoY
Revenue	672,864	657,637	2.32%
Gross Profit	222,580	215,129	3.46%
Operating Profit	34,871	33,827	3.09%
Profit Before Tax	41,496	42,227	-1.73%
Profit After Tax (attribute to owners of the parent)	19,628	20,673	-5.05%
EPS (in NTD)	3.45	3.64	-5.22%
Cash Dividend/per share	***3.00***	***3.00***	***-***
Gross Margin	***33.08%***	***32.71%***	***+0.37 ppts***
Operating Margin	***5.18%***	***5.14%***	***+0.04 ppts***